

## **TraceVerified**

electronic traceability solution for responsible food producers



## **Overview**



- 1. Who we are
- 2. Company
- 3. Solution
- 4. Model, Customers
- 5. Development

# TRACEVERIFIED Traceverified tracebility you can trust

## **Our team**



**Dr. Nguyen Thi Hong Minh**Former Deputy Minister of Fisheries
Founder, EuroFins *Chair of the Board* 



Mr. Bui Huy Bình
Fulbright Scholar
Master of Public policy
Chief Executive Officer



#### **Members of the Board**

Mr. Truong Dinh Hoe, BOD; General Secretary VASEP

Ms. Dau Thuy Ha, BOD; Chair OCD

Mr. Nguyen Hai Hung, BOD; Developer, Founder 3PS

Dr. Heiner Lehr, Advisor; TraceFood, EU TRACE



## **Background**

- 2011–2014 Global Competitiveness Facility grant for electronic traceability software for seafood exporters
- 2016 registered 100% Vietnamese joint stock company
- 2015 created advocacy group Food Transparency Association, an ecosystem of responsible food producers adopting electronic traceability and transparency of food information

#### 2020 Vision

To become the leading food traceability service provider to 70% or more of responsible food producers in Vietnam, with regional presence, ready for global scale-up.

# Safety and traceability demand



#### What do we do?



We provide internet-enabled tools and solutions in food traceability, providing transparency for food quality assurance, from farm to table.

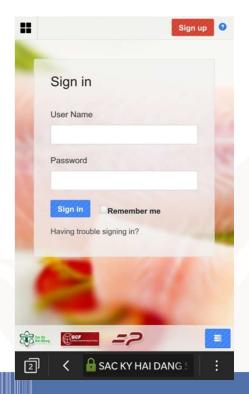


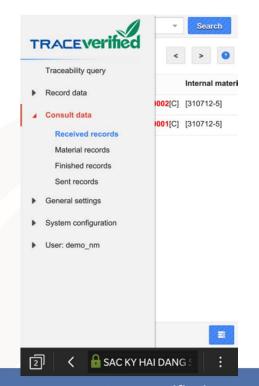
- Collect and transport verified information from producers to buyers
- Assist verifying producers by creating trust between sellers and buyers

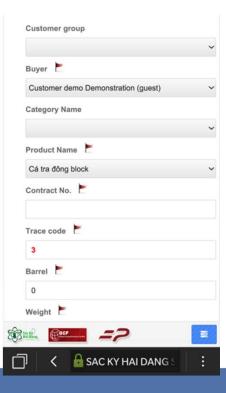
## **Advantages**



- Low cost, low maintenance
- Minimal hardware and software
- Easy to use, beneficial even for small-scale farmers
- Simple instruction, free Excel forms with pre-built formulas
- Mobile app helps consumers get transparent food source info

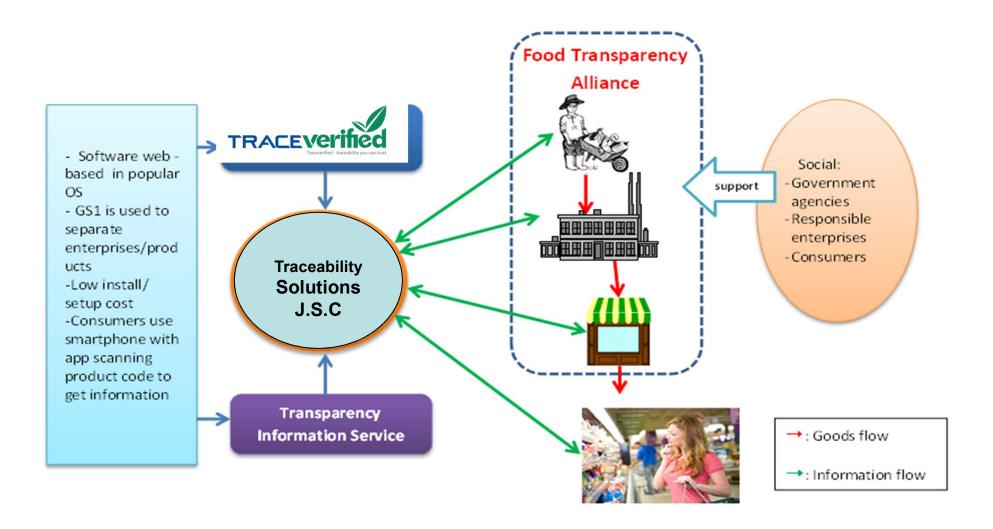






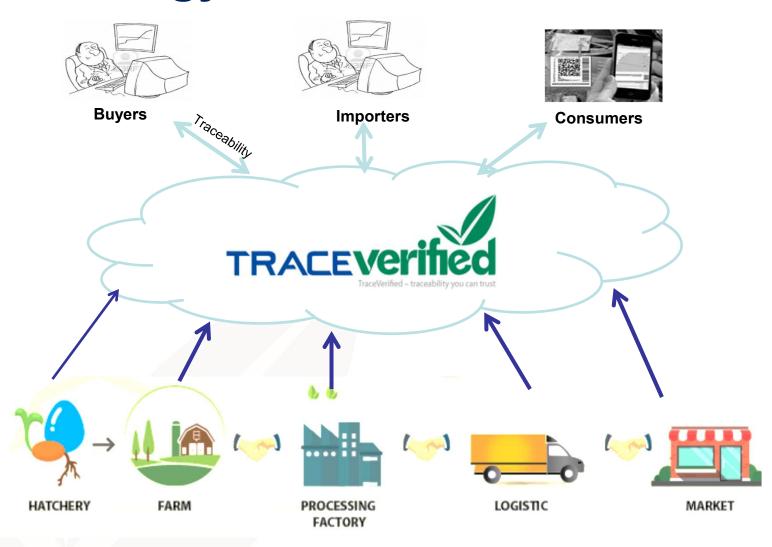


### Inclusive model



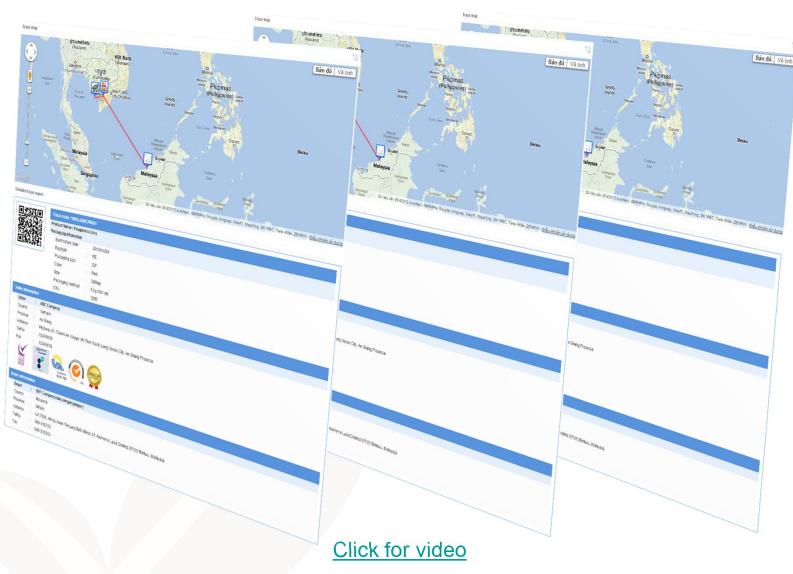


## **Technology**



## Rich-data consumer report





#### **Customers**









Red Dragon Fruit
export-quality
Lychee fruit



Mitraco Food, Thach Long Co-op Development



## **Customers**



**Nha Trang Seafoods** 



Nam Thuan Viet Dragon Fruit Co-op



**Anh Dao Co-op** 



### **Customers**



Organica
First USDA certified
farm in Vietnam



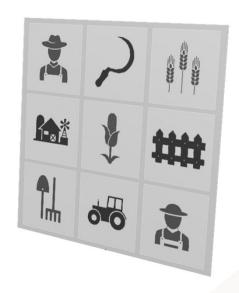
Co.opmart rice products



Big C Hypermarkets pork products



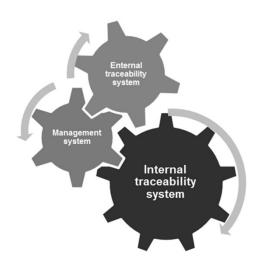
## **Development**



Icon data input application



Traceability codes printed on-invoice



Connecting, sharing solutions with external TraceVerified traceability system



# Thank you!

