# TRANSFORMING & CONNECTING THE AGRICULTURAL ECOSYSTEM...





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# JMR AgriNET: the SMART farming platform

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## The Future of Food and Agriculture is "in Jeopardy"





More than 60% of the world's population depends on agriculture, for livelihood

The majority of the global poor live in rural areas, are poorly educated, employed in the agricultural sector, and under 18 years of age





High-input, resource-intensive farming systems cannot deliver sustainable food and agricultural production for the projected ~10 Billion world population by 2050

## **Key Imperatives for the Agriculture Sector Transition from Subsistence to Sustenance**



### **Easy Finance**



**Crop Finance and Insurance to address Poverty** 

#### **Predictable Yield**



Focus on High Yield Crops & Enhanced Yield Predictability

### **Technology-enabled**



Digital Farming Advisory -Geospatial, IOT, Mobility, Analytics

#### **Virtual Marketplace**



Improve Market Access through creation of Virtual Farmers' Market

## Introducing JMR AgriNet SMART farming Platform



A Comprehensive, Data-driven Digital Solution, enabling and empowering the grass-root farmers to profitably practice SMART farming by staying connected across the entire ecosystem (Agri. Input Suppliers, Precision Agri. Information Providers, Financial Institutions, Agricultural Markets) throughout the complete crop cycle

**S**: Scientific Approach

M: Management of Crop lifecycle

A: Analytics at the Core

**R**: Resource Optimization

T: Technology-led

## JMR AgriNet SMART Platform : Connecting the Ecosystem





Comprehensive Crop Management







Optimized Agri.
Resource Utilization







Technology led Transformation

#### Analyzed Insights as Inputs/Info-exchange to various Stakeholders



Agri-input Companies



Financers



Crop Insurance Providers





Agri-Markets



Govt. and Multilateral Agencies



Agri-Research Institutes

## **JMR AgriNET: AMIGO Oriented Operational Model**





**National Operations** 



**Mentors/Coaches** 









Farmer Groups/Guilds

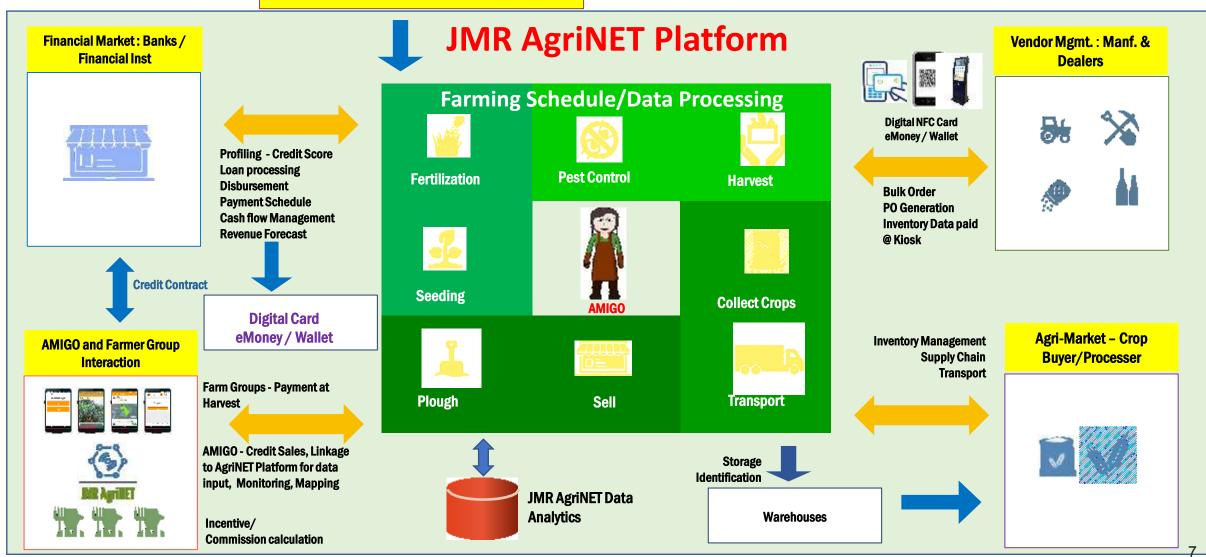
AMIGO: The village head-person and field-expert, who represents the key link between various institutions and the farmer, to disseminate agricultural knowledge, technology and processes, enable informed farming, ensuring connected ecosystem



## JMR AgriNET : SMART Platform Blueprint



#### **Agro-Climatic Knowledge**



## JMR AgriNET: End-to-End SMART Operational Flow







**Loan Disbursement - Credit apprais** 

**AMIGO & Farmer** onboarding - AMIGO connects with farmers

**Vendor Onboarding &** 

**Farming assistance - Disbursement of** goods, equipment by connecting with Agro **Manufacturers & Dealers along with other** services





**eProcurement** 





**Supply Chain - Connect with Ware** houses, Agri markets/buyers/ yards





repayment

**Next Crop Cycle** 

## JMR AgriNET: SMART Platform that addresses Systemic Issues across Agriculture Sector



Automates Crop
Management (eExtensions)

Farming Information consolidated Centrally



Addressing Funding
Requirements (Yield-based
Underwriting)



Real-time
Marketplace Connect



Yield Profitability & Pricing Decision Analytics



## JMR AgriNET: Mentor/AMIGO SMART Dashboard



## Monitor Farm Activity

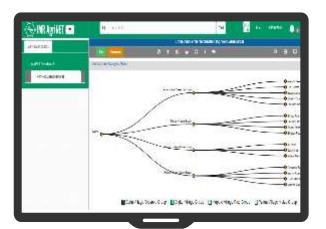


Monitor Agricultural Inputs

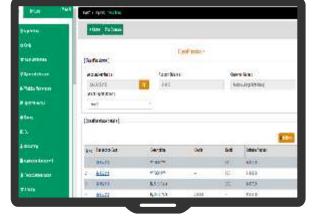


Manage Cost & Profitability







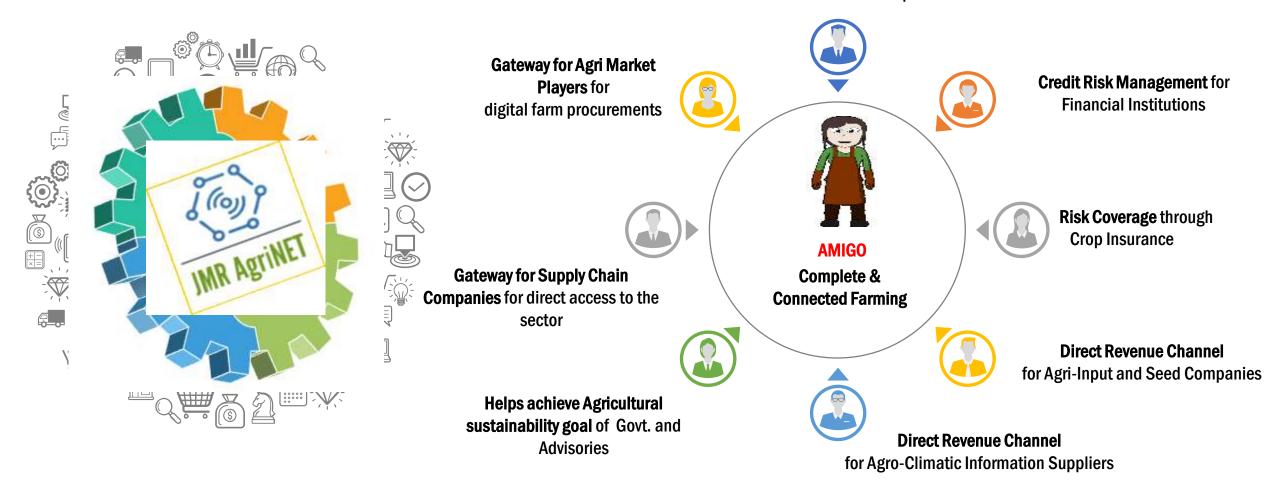


Mobile Dashboards for all Farming Events and Risk Monitoring

## JMR AgriNET: Value Delivered Across the Ecosystem!



## Output predictability and Financial independence to Farmers & Groups



## **Empowerment in Action**



Challenges: Delivering Digital transaction for Farmers & establish Virtual Market

- Since 2014, Providing e-Voucher Services
   that involved 25,000 farmers and 150 Agro
   dealer shops
- Starting 2018, JMR AgriNET is being configured to create Virtual Farmers Market in collaboration with World Food Program (WFP) for better farming experience targeted at 14,000 farmers

#### Mozambique



**Cabo Delgado Province** 

Odisha, India

2 Districts, Odisha







#### Value being delivered

- Productivity Improvement
- Digital adoption and real time information
- Input cost reduction
- Access to new agricultural techniques
- Improved access to Finance and Insurance







Challenges: Extend farming benefits through Special Interest Groups

- Starting 2018, JMR AgriNET is being configured to create Farmer Groups in collaboration with ORRA for better farming experience for 50,000 farmers
  - Digital adoption by 130+ Special
     Interest Groups
    - Automated Farming Schedule (eExtensions) for 3000+

hectares of cultivable land

On-boarding Financial Services

partners



For More Information visit https://www.jmrinfotech.com/products/digital-farming-solution/

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