





ITU Regional Forum and Training Workshop on Telecommunication/ICT Indicators: Measuring the Information Society and **ITU-ASEAN** Meeting on Establishing National ICT Statistics Portals and Measuring ASEAN ICT targets Bangkok, 13-16 October 2014

ICT Price questionnaire (indicators and guidelines)

Esperanza Magpantay, Senior Statistician ICT Data and Statistics Division BDT/ ITU





ITU data collection (telecom data)

(2013)	# indicators	Data collection	Data published
Short Questionnaire			1 June
Long Questionnaire	~ 70	July- September	December
ICT Price Questionnaire	<i>4 prices:</i> - fixed telephone - mobile cellular - fixed broadband - mobile broadband	October (2 weeks)	Only in next year's MIS report and database

Collection is ongoing: Deadline: 15 October Sent to national ICT Ministries or regulators

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ITU ICT Price questionnaire

- price data used in the calculation of the calculation of the IPB
 - fixed telephone
 - mobile cellular
 - fixed broadband
 - mobile broadband
- latest year data (October)



2 previous years included in the question reference only

International

Union

Telecommunication

ICT Price questionnaire (online)

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Price data

- First data collection in 2010, after the EGTI meeting
- IPB first calculated and published in MIS 2009
- Data collected are included in the ITU World Telecommunication Indicators database



Information collected

- Name of the operator/ISP
- Name of price plan used
- Website/link of the plan
- Tax rate applied



Fixed telephone prices

- Installation fee for residential/business telephone service
- Monthly subscription for residential/business telephone service
- Price of a three-minute local call to a fixedtelephone line, peak rate
- Price of a three-minute local call to a fixedtelephone line, off-peak rate



Fixed telephone

	Call any number in the USA, Canada, China, US Virgin Islands, more information on WorldPak, click here to view our Frequently		dlines for just CO 4 5	0 permenth Nord	TOU LUDE Facebook C Twitter		
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	WORLDPAK					LIME	
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	WORLDPAR PLAN PRICING			Monthly Fee			
	1000 International Minutes - Call any number in the USA, Cana or UK landlines.	ida, China, US Virgin Is	lands, Puerto Rico	\$34.50			
	Plans LANDLINE PLANS						
	PLAN PRICING						
			Mo	onthly Fee			
	Residential Telephone Line Rental - Option A Unlimited Calling Plan			\$62.10			
	Residential Telephone Line Rental - Option B			\$30.36			
	Cheap Chat - Residential			\$31.74			
	Package of Smart Choice Calling Features -includes: Call Waiting, Conference Calling, Voicemail, Call Forvarding & Caller ID			\$14.95			
	ALL PRICES ARE IN EASTERN CARIBBEAN (EC) DOLLARS AN PRICES FOR CALLS FROM RESIDENTIAL LANDLINES		To 4-11	7- 01			
	Time Of Day	To LIME Landline	To Any Mobile	To Other Landline			
	Daytime	\$0.08	\$0.40	\$0.09			
		\$0.05	\$0.40	\$0.09			
	Evening	\$0.05	\$0.40				





Rules applied in collecting fixedtelephone prices (1)

- Prices of the <u>largest</u> operator (in terms of fixed-telephone subscriptions)
- 2. Prices in **national currency**, including taxes.
- 3. Only <u>residential</u>, single user prices should be collected.
- 4. If prices vary in regions, prices of largest city (in population) should be provided.



Fixed telephone – rules (2)

- 5. Cheapest postpaid plan on the basis of <u>30</u> <u>local calls</u> (15 peak and 15 off-peak) of three minutes each
- 6. Commitment period of <u>12-months</u> (or the one closest to this commitment period)
- Same price plan should be used for collecting all the (monthly subscription, peak and off-peak)



Fixed telephone – rules (3)

- Prices for <u>regular</u> (non-promotional) plan and <u>should not include promotional offers</u> or limited or restricted discount
- 9. Local calls refer to those made on the <u>same fixed</u> <u>network (on-net)</u> within the same exchange area
- 10.Peak is the <u>busiest</u> time of the day, working hours of weekdays. If more than one peak prices, use the most expensive one during the daytime



Fixed telephone – rules (4)

 If more than one off-peak prices, use the <u>cheapest before midnight</u>. If the only off-peak period is after midnight, then use the peak rate.

12. If no distinction is made between peak and offpeak prices, then the <u>same price</u> should be used for the peak and off-peak indicators

13. If plan <u>includes a certain number of minutes</u>, use the price advertised <u>per additional minute</u> to calculate the price of a three-minute local call



Fixed telephone – rules (5)

- 14. If prices are in <u>'units</u>', calculate the price per three minutes. Add a note on price per unit and the number of minutes included in the unit.
 - Ex. For example, if the price is given per 'units' of two minutes, then the price for three minutes should be 2 times the price per 'unit'.
- 15. Bundled services preferable to use prices for a specific service; otherwise, note the additional services.



Fixed-broadband prices





Fixed broadband prices

- Fixed (wired)-broadband connection charge
- Fixed (wired)-broadband monthly subscription charge
- Fixed (wired)-broadband speed, in Mbit/s
- Fixed (wired)-broadband cap, in GB
- Fixed (wired)-broadband price of excess usage



Rules applied in collecting fixedbroadband Internet prices (1)

- Prices of the <u>largest</u> operator (in terms of fixed-broadband subscriptions)
- 2. Prices in **national currency**, including taxes.
- 3. Only <u>residential</u>, single user prices should be collected.
- 4. If prices vary in regions, prices of largest city (in population) should be provided.



Fixed broadband prices (2)

- 5. Cheapest plan based on a <u>1GB monthly</u> <u>usage</u> and an advertised download speed of at least <u>256 kbit/s</u>
- 6. <u>12-month</u> plan (or the one closest to this commitment period)
- 7. Most subscriptions in the country (DSL, cable, etc.).
- 8. <u>Same price plan</u> for monthly subscription, to the price of the excess charge, the volume of data that can be downloaded, etc.



Fixed broadband prices (3)

- 9. Prices should be collected for regular (nonpromotional) plan
- 10.Bundled services preferable to use prices for a specific service; otherwise, note the additional services
- 11.Exclude cost of a fixed-telephone line, if it can be used for other services

Provide a note – (1) monthly rental for the physical line is not required (e.g. naked DSL) (2) monthly rental of a fixed-telephone line is required



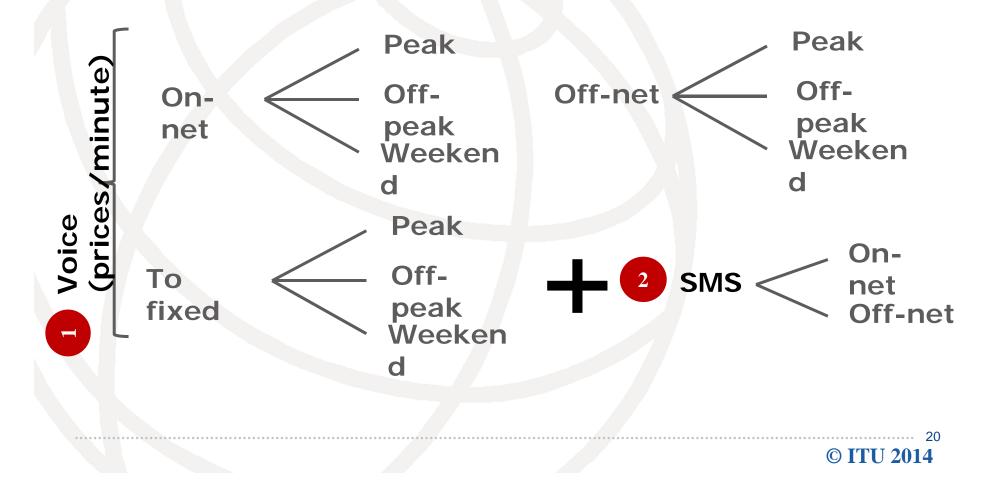
Mobile cellular prices





Mobile-cellular prices

Same indicators & methodology since 2008



Mobile-cellular basket

	To fixed	On-net	Off-net	Total	Call distribution by time of day (%)
Call distribution (%)	17.0	56.0	26.0	100.0	100.0
Calls (number)	5.2	16.9	7.9	30.0	
Peak	2.4	7.8	3.6	13.8	46.0
Off-peak	1.5	4.9	2.3	8.7	29.0
Weekend	1.3	4.2	2.0	7.5	25.0
Duration (minutes per call)	2.0	1.6	1.7		
Duration (total minutes of calls)	10.4	27.0	13.4	50.9	N/A
Peak	4.8	12.4	6.2	23.4	46.0
Off-peak	3.0	7.8	3.9	14.8	29.0
Weekend	2.6	6.8	3.4	12.7	25.0

 $Basket = 12.4 * Net_{peak} + 7.8 * Net_{off-peak} + 6.8 * Net_{weekend} + 6.8 * Net_{w$

+ 4.8 * $Fixed_{peak}$ + 3.0 * $Fixed_{off-peak}$ + 2.6 * $Fixed_{weekend}$ + 6.2 * $Off-Net_{peak}$ + 3.9* $Off-Net_{0ff-peak}$ + 3.4 * $Off-Net_{weekend}$ + 50 * SMS_{on-net} + 50 * $SMS_{off-net}$

International Telecommunicatio

Mobile-cellular indicators rules (i)

- 1. Operator with the largest market share [...] If prices vary between different regions of the country, prices refer to those applied in the largest city [...]
- 2. Collected in national currency, including taxes
- **3**. Prices refer to **prepaid plans** [...] the one that comes closest to the 30 calls and 100 SMS [...]
- 4. If per-minute prices are only advertised in internal units [...] the price of the [*cheapest & closest to 30 day validity*] top-up/refill charge is used

International Telecommunicatio

Mobile-cellular indicators rules (ii)

- 5. regular (non-promotional) plans and exclude special or promotional offers, limited discounts
- "favourite" numbers (for family, friends, etc.) with a special price [...] will not be taken into consideration
- 7. Prices refer to outgoing local calls
- 8. If prices vary between minutes (1st minute = price A, 2nd minute = price B, 3rd minute = price C) [...] price per minute = (A+B+C)/3



Mobile-cellular indicators rules (iii)

- 10.If there is a **connection cost per cal**, then this is taken into consideration based on 30 calls
- 11. [...] off-peak prices [...] cheapest before midnight is used
- 12.[...] peak prices, the most expensive one during the daytime is used
- 13.[...] weekend prices, the price that applies Sundays during the daytime is used

International Telecommunication

Mobile-cellular indicators rules (iv)

- 14. If [...] no weekend price, the average peak and off-peak price valid during the week is used
- 15. If peak and off-peak SMS prices exist, the average of both is used
- 16. If calls are charged by call or by hour (and not by the minute) [...] formula will be calculated on the basis of 30 calls
- 17.Where monthly, recurring charges exist, they are added



Mobile-cellular prices conclusions

- Prices from entry-level plans
- Collected in national currency but presented in:

>US\$ >PPP\$ >% GNI per capita

- Focus on measuring affordability
- <u>Objective</u>: to identify when prices are a barrier to adoption

More price data probably collected at national level



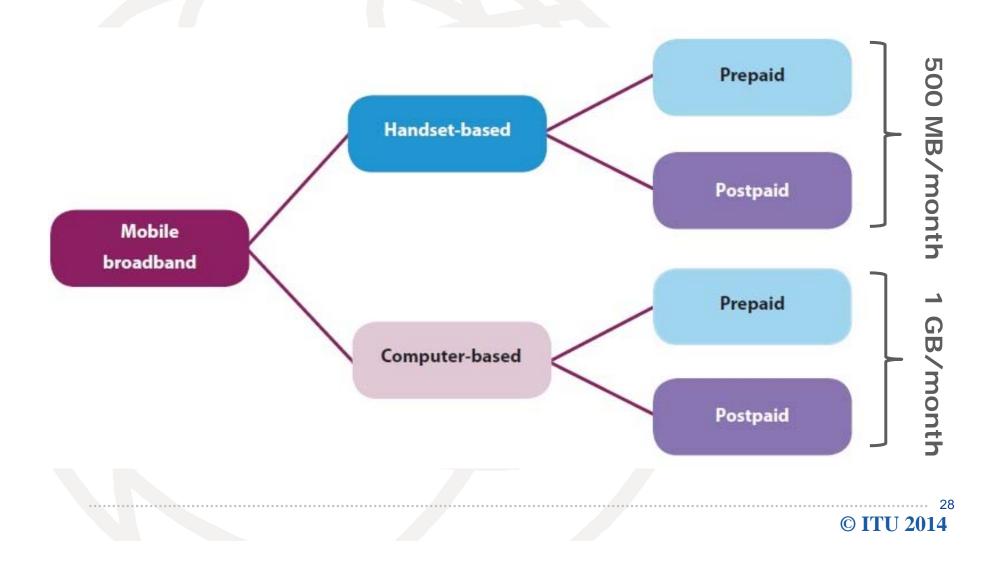
Mobile-broadband prices



International

Telecommunication Union

Mobile-broadband prices





Mobile-broadband indicators – rules (i)

- technologies: UMTS, HSPA family, LTE family, CDMA EV-DO family and mobile WiMAX.
 Prices applying to WiFi or hotspots excluded
- 2. Collected in national currency, including taxes
- Residential, single-user prices [...] If prices vary between regions, prices applying to the largest city



- 5. From the operator with the largest number of mobile-broadband subscriptions. If not available, from the mobile-cellular operator with the largest market share
- 6. Different operators can be chosen if:
 - a. different market leaders for specific segments (postpaid, prepaid, computer-based, handset-based)
 - b. there is no offer available for a specific service
- Commitment period (postpaid): the closest to 12 months

Telecommunication

Mobile-broadband indicators – rules (iii)

 The selected plan should not be the one with the cap closest to 500 MB or 1 GB, but the cheapest for that monthly consumption

E.g. if an operator offers a 300 MB and an 800 MB plan, the cheapest taken: 800 MB plan or twice the 300 MB plan

10.Price data should be collected for a validity period of 30 days

11.Packages (including a certain data volume) or Pay-as-you-go offers

Telecommunication

Mobile-broadband indicators – rules (iv)

- 12. Careful read of the fine print: 'unlimited' seldom so
- 13. **non-recurrent fees**, such as installation/setup fees, **not considered**

14. Preference given to packages that are not bundled. If bundled, indicate in a note

Telecommunication



15. **non-promotional plans** and exclude promotional offers and limited discounts or special user groups (e.g. existing clients)

excl. prices that apply to a certain type of device (iPhone/Blackberry, iPad)

excl. allowances during the night



Prepaid handset-based 500 MB

Price of the plan:

Price of the plan, in local currency, for a mobile-broadband handset-based prepaid tariff with 500 MB volume of data.

Cap in MB:

Maximum amount of Internet data (in megabytes, MB) that can be transferred within 30 days included in the mobile-broadband handset-based plan.

Price of excess usage, per MB:

Price per additional megabyte (MB) of Internet data downloaded beyond the cap on the mobile-broadband handset-based plan.

Validity of the plan in days:

Validity of the 500 MB prepaid plan, in number of days.



Postpaid handset-based 500 MB

Price of the plan:

Price of the plan, in local currency, for a mobile-broadband handset-based postpaid tariff with 500 MB volume of data.

Cap in MB:

Maximum amount of Internet data (in megabytes, MB) that can be transferred within 30 days included in the mobile-broadband handset-based plan.

Price of excess usage, per MB:

Price per additional megabyte (MB) of Internet data downloaded beyond the cap on the mobile-broadband handset-based plan.

Validity of the plan in days:

Validity of the 500 MB postpaid plan, in number of days.



Prepaid computer-based (USB/dongle) 1 GB

Price of the plan:

Price of the plan, in local currency, for a mobile-broadband computer-based prepaid tariff with 1 GB volume of data.

Cap in GB:

Maximum amount of Internet data (in gigabytes, GB) that can be transferred within 30 days included in the mobile-broadband computer-based.

Price of excess usage, per GB:

Price per additional gigabyte (GB) of Internet data downloaded beyond the cap on the mobile-broadband computer-based plan.

Validity of the plan in days:

Validity of the 1 GB prepaid plan, in number of days.



Postpaid computer-based (USB/dongle) 1 GB

Price of the plan:

Price of the plan, in local currency, for a mobile-broadband computer-based postpaid tariff with 1 GB volume of data.

Cap in GB:

Maximum amount of Internet data (in gigabytes, GB) that can be transferred within 30 days included in the mobile-broadband computer-based plan.

Price of excess usage, per GB:

Price per additional gigabyte (GB) of Internet data downloaded beyond the cap on the mobile-broadband computer-based plan.

Validity of the plan in days:

Validity of the 1 GB postpaid plan, in number of days.



THANK YOU

More information

http://www.itu.int/ict indicators@itu.int

