

Telecommunication Development Bureau (BDT)

| Ref. | BDT/IEE/RME/DM/419 | Geneva, 21 March 2014 | | |
|---|--|--|--|--|
| Contact: Telephone: Telefax: E-mail: | Cleveland Thomas +246-431-0343 +246-437-7403 Cleveland.thomas@itu.int | To: ITU Member and Non Member States; National Regulatory Authorities; Operators in The Caribbean | | |
| | | | | |

Subject:Workshop on Dispute Resolution and Competition Law, 22 - 24 April 2014, Roseau,
Dominica

Dear Sir/Madam,

The telecommunications sector in the Caribbean has experienced a fundamental change in structure from monopoly to competition, where state-owned operators were either privatized and/or the markets were liberalized. Legislation, policies and regulation had a fundamental role to play in ensuring an effective competitive environment and fostering the long-term development of the ICT market. Significant changes in the sector over the years mean that countries now have to review and possibly revise their frameworks in order to adapt to the new ICT environment. Therefore, to secure the benefits of liberalization and to minimize, if not avoid some of its conflicts and challenges, legislators and policy makers are continuously seeking to introduce new laws and/or find new measures to minimize disputes among operators.

It is with great pleasure that I invite you to participate in the ITU Dispute Resolution and Competition Law Workshop at the kind invitation of the Ministry of Information, Telecommunication and Constituency Empowerment in Roseau, Dominica, from 22 to 24 April 2014.

This workshop will be led by a team of international experts who previously facilitated highly successful ITU training-workshops in the Caribbean and in Africa in 2013. The focus of this workshop is to provide participants with the legal and regulatory framework for addressing dispute resolution and ensuring regulatory certainty in a competitive environment.

This training will provide a framework within which to understand the regulatory function, and will develop practical skills in effective price regulation. The workshop will:

- 1. provide participants with a broad understanding of international best practices relating to dispute resolution and competition law in the telecommunications sector;
- review the main dispute resolution mechanisms used by regulatory authorities in the sector to resolve disputes between: (i) service providers; (ii) consumers and service providers and (iii) the government/regulator and service providers;
- 3. review the types of anti-competitive conduct that typically occurs in the telecommunications market and the underlying methodologies used to analyze such

conduct;

- 4. address the role of regulatory authorities in reviewing the competitive impact of mergers and acquisitions and license transfers in the telecommunications sector; and
- 5. present specific examples and references to relevant international legislation on the substantive topics discussed.

Discussion sessions will also be conducted to promote dialogue and exchange of experiences among participants. There will also be practical exercises including role-play to illustrate and apply the issues and concepts discussed.

Please find enclosed the Provisional Agenda (Annex 1).

Information concerning hotel reservations, visa requests, as well as practical information is also attached (Annex 2). Please also complete and return as instructed the registration form provided (Annex 3).

Please note that there are no training fees applicable to this course. However, participants should cover their own travel and accommodation expenses and make personal arrangements for their attendance.

For further information please contact Ms Sheron Small at telephone: +1 246 431 0343/4; Fax: + 1 246 437 7403; and e-mail: <u>sheron.small@itu.int</u>.

We look forward to your active participation.

Yours faithfully,

[ORIGINAL SIGNED]

Brahima Sanou Director

Annexes:

- Provisional Programme
- Useful information for participants
- Registration Form

Copy: C. Thomas, ITU Area Office for the Caribbean

Annex 1



WORKSHOP ON DISPUTE RESOLUTION AND COMPETITION LAW IN THE TELECOMMUNICATIONS SECTOR 22-24 April, 2014 Dominica

Draft Agenda

Day 1: Tuesday - April 22, 2014

Morning <u>Session 1</u>: Introduction to Dispute Resolution in the Telecommunications Sector

Session 2: Overview of Dispute Resolution Techniques

Afternoon <u>Session 3</u>: Main Types of Disputes and Resolution Approaches in the Telecommunications Sector

Session 4: Role-playing exercise – Dispute Resolution

Day 2: Wednesday - April 23, 2014

Morning <u>Session 5</u>: Introduction to Competition Law and Analysis

Session 6: Market Definition and Dominance Assessment

Session 7: Role-playing exercise – Market Definition in a Convergent

Telecommunications Sector

Afternoon Session 8: Unilateral Conduct – Abuse of Dominance in the Telecommunications Sector

Session 9: Role-playing exercise – Abuse of Dominance

Day 3: Thursday- April 24, 2014

Morning Session 10: Anticompetitive Agreements - Concerted Practices and Cartels

Session 11: Role-playing exercise - Anticompetitive Agreements

Afternoon <u>Session 12</u>: Market Consolidations - Review of Mergers and Acquisitions in the Telecommunications Sector

Session 13: Role-playing exercise – Mergers and Acquisitions



WORKSHOP ON DISPUTE RESOLUTION AND COMPETITION LAW IN THE TELECOMMUNICATIONS SECTOR 22-24 April, 2014 Dominica

Practical information for participants

1. Place

The Workshop will take place at the Fort Young Hotel, Roseau, Commonwealth of Dominica

2. Registration of delegates

Registration of delegates will take place at the place of the Workshop, starting on

[April 22nd, 2014] at [8:30am]

3. Working languages

The working language will be English

4. Health

Prior to departure to Dominica travellers should enquire about the necessary vaccinations according to WHO international regulations.

5. Visa

Not required for Caricom, UK and US Nationals but is required for other Nationals

6. Transportation

There are available buses for transportation to and from the Meeting Center at the Hotel. However, there will be no need for transportation as the hotels are within walking distance from the Meeting Venue

7. Telecommunications

There are two (2) mobile service providers in Dominica i.e. Digicel and LIME. In addition, there are two (2) cable television operators who also provide fixed line service. They are SAT Telecommunications and Marpin 2k4 Ltd.

8. Local currency, change and payment

The official currency is EC dollars

1 US \$ = 2.7169 EC 1 EURO = 3.4740 EC

9. Electrical network

110 volts/60Hz 240 volts/50Hz

11. Contacts

Mr. Davis Letang

Tel: 1 767 275 3613 (m)

1 767 266 3204 (o)

Fax: 1 767 448 4107

E-mail: letangd@dominica.gov.dm

Mr. Bennette Thomas (Focal point)

Tel: 1 767 235 3706 (m)

<u>1 767 266 3275</u> (o)

Fax: 1 767 448 4807

Email: thomasb@dominica.gov.dm

bennette.thomas@gmail.com

10. List of hotels

Participants are invited to make their own hotel reservation and to inform the local coordinators about their choice. For your information, a discounted group rate has been negotiated under "Director of Telecoms".

| NN | Hotel name | Ordinary Rate | Negotiated rate (per night) | Tel: #767 | Fax | E-mail |
|----|---------------------|--|-----------------------------------|-----------|----------|--|
| 1 | Fort Young Hotel | Group Price: US\$ 134.00+20% Group Block: Fort | | 448-5000 | 448 5006 | <u>Sales@fortyoung</u> <u>hotel.com</u> |
| 2 | Garraway Hotel | Single room US\$127.05 | US\$ 114.00 | 449-8800 | | garraway@cwdo m.dm |



WORKSHOP ON DISPUTE RESOLUTION AND COMPETITION LAW IN THE TELECOMMUNICATIONS SECTOR 22-24 April, 2014 Dominica

| REGISTRATION FORM | | | | | | |
|---|----------------------|---------------|-------|--------|--|--|
| (CAPITAL LETTERS) | | | | | | |
| Mr. / Ms. name) | | (family name) | | (given | | |
| Title: | | | | | | |
| Country: | | | | - | | |
| Name of the Administration or Organization: | | | | | | |
| | | | | | | |
| Address: | | | | | | |
| | | | | | | |
| Tel.: | Fax: | E-Mail: | | _ | | |
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| | | | | | | |
| Date of arrival: | _ Date of departure: | | | | | |
| | | | | | | |
| Additional Information: | | | | | | |
| (if deemed necessary) | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| Signature | | | Date: | | | |
| | | | | | | |

Please return the duly filled out form to: <u>Sheron.small@itu.int</u> or via fax: +246 437 7403 preferably on or before 11 April 2014