



Build on Broadband: A Winning Formula for the Millennium Development Goals



ITU Side Event at the Fourth UN Conference on the Least Developed Countries

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The potential of broadband technology to help meet the MDGs *Key discussion points*

- Open-access fiber optic backbone networks create new opportunities for private sector participation;
- Public funding of open networks are key element in creating environment for private sector telecom investments in rural areas that have a higher hurdle rate for return on investment analysis;
- MBC, as an operator of a wholesale, open-access network in Rural Virginia since 2006, has seen first hand how those networks lead to improved broadband capacity for schools, and lower the cost of access;
- Economic development trends surrounding cloud computing and data centers create unique opportunities for rural areas that have access to open-access fiber backbone networks;
- Political support and building consensus on open-access fiber network initiatives and policies should not be taken lightly. A strict adherence to wholesale services and availability of dark fiber for providers will help increase the acceptance for new backbone initiatives that use public funding;
- Keep operational costs at a minimum, and use smart strategies to determine in-house capabilities versus outsourced functions.