

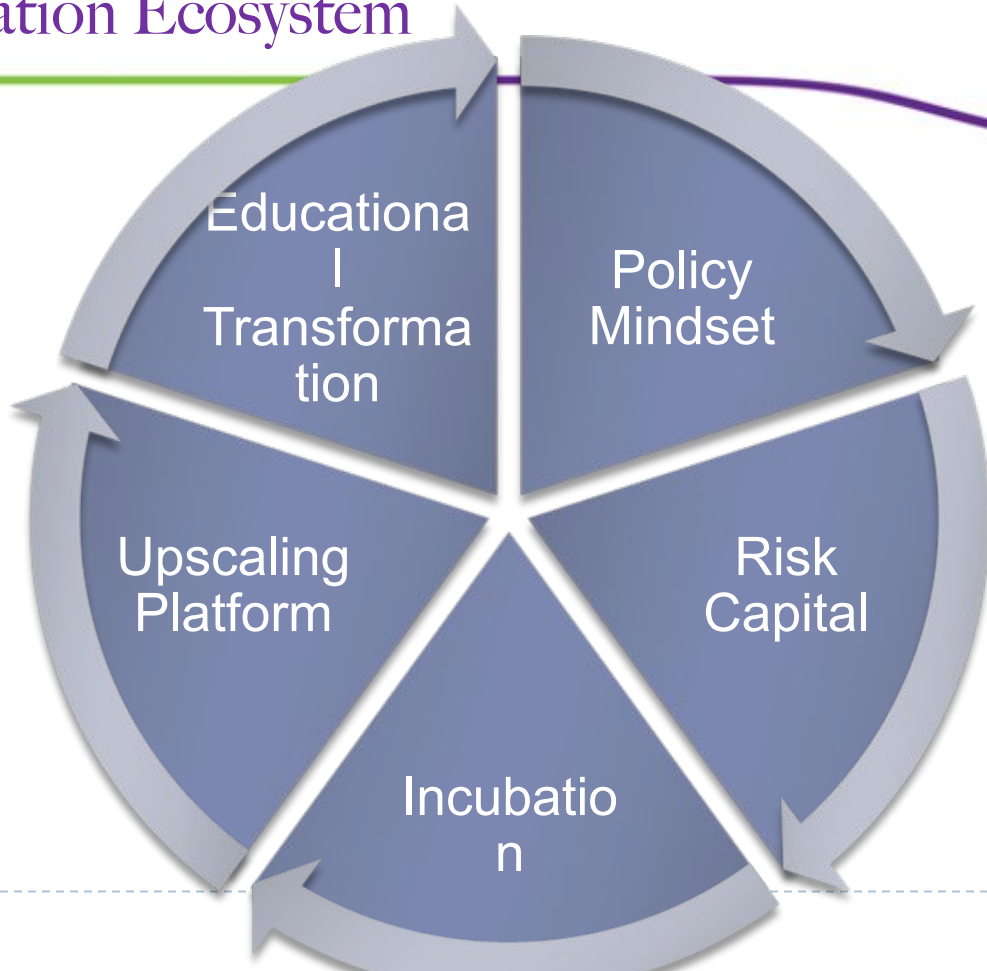


From Policy to Start-ups: Guiding Innovation Dynamics

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**WSIS Innovation Thematic Workshop, ITU, Geneva
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Govt's Biggest Contribution to Nurturing an Innovation Ecosystem



Shaping Policy Mindset for Innovation



▶ Context

- ▶ Innovation can reduce TCV of services, promote jobs and accelerate growth
- ▶ Need not only new skills but also new approaches, new thinking

▶ 6 paradigm shifts for inclusive innovation

1. Role-reversal: Services go to citizens
2. No big-bang: Bottom-up and iterative development
3. Death to silo: Whole-of-government and whole-of-society
4. End of subsidies: Business model and PPP
5. Govpreneurship: Failure is OK
- ▶ 6. Leverage instinct: Compete for excellence

TCV Studies Show Significant TCV Reduction by Mostly Underserved Communities



Health	Utilities	Education
Agriculture	Livestock	Licenses
Land	Safety Nets	Tickets

Saved in 2016

1 B Man days

US\$ 1.51 B

400 M visit



Projection for 2021

8 B Man days

US\$ 11.51 B

3 B visit

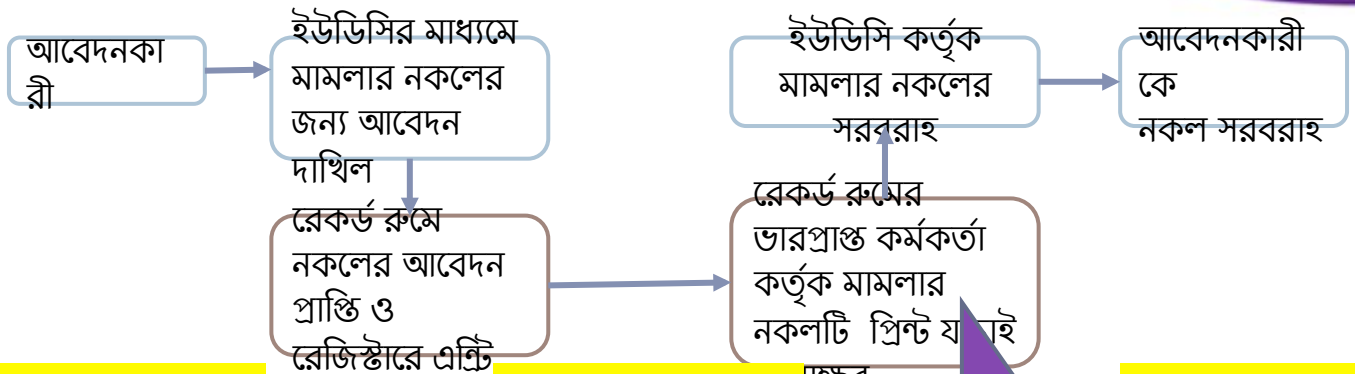
Power of Simplification: Previous Process for Getting Land Records



T = 7+ days
C = USD 63
V = 40 km x
2-3 times

Power of Simplification:

Process AFTER Access from Digital Centre: Reducing TCV and Reducing Corruption



T = 7+ days
C = USD 63
V = 40 km x 2-3 times

Digitize

T = 10 hours
C = USD 19
V = 40 km x 1 time

Simplify & Decentralize To 5,000 Digital Centres

T = 1 hour
C = USD 4
V = Walking distance

- SPS and TCV Toolkits
- Empathy Training
- Simplification Policy

Startup Challenges



1. IP valuation poorly done or not done
2. Different types of investors don't exist
 - ▶ Angel, VC, scale-up
3. Technologists don't understand markets and branding
4. Investors can't mentor
5. Ease of doing business is low
6. Education system doesn't promote entrepreneurship
7. Most importantly, ecosystem is poorly understood
let alone built

Encourage Failures for Breakthrough Thinking: Risk Capital through Service Innovation Fund



Farmer's Window helping
agri extension workers more
quickly & accurately
diagnose crop diseases



Locally Created low-cost 3D
Printer printing prosthetic limbs.
Eva picking up something first

iLab Providing Incubation



- ▶ Remote ECG
- ▶ Centralized Nebulizer
- ▶ Fuel from Plastics
- ▶ Solar-powered mobile shop for self-employment
- ▶ Low-cost ambulance for rural patients
- ▶ Tele-diagnostics device



Private Sector Incubators/Accelerators

- Co-working space/ Accelerators Used:



- Top 2 reasons for incubation
 - *Networking with potential Investors/ clients*
 - *Access to mentors*

Service Upscaling Platform: 5,000+ Digital Centres through PPP



10,000+ entrepreneurs

110+ services

5 million+ citizens/

- ▶ Government services
- ▶ Innovative Financial Products
- ▶ 'Assisted' Rural e-Commerce

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- Whole-of-government
- Micro-entrepreneurship



21st Century Skills



Empowering Teachers

Through online STEM content and peer-learning



Model Content focusing science, social Science and Math to engage more in project-based learning

Communication : Collaboration : Co-creation hub

171,500+ teachers learning from each other

120,000+ content (60% content by rural teachers)

Organic growth of interactive learning for millions of students

Konnect – Engage Students: Learning by Doing and Learning through Fun



- Solve scientific problems with low-cost materials
- STEM books, movies and documentaries
- Comics: full of scientific knowledge, Mathematics, project ideas and fun

STEM Kit Box



20,000 Schools; 6 M Students
Ensure access to materials and tools for
STEM practice in classroom

STEM Festivals: Popularizing Science, Math and Innovation



Intl. Math Olympiad

4 Silver Medals
17 Bronze Medals
Target Gold by 2018



Intl. Science Olympiad

3 Silver Medals
4 Bronze Medals

Solve
problems for
your country

Solve-a-Thon

5000+ Proposals
192 Mentored
11 Winners

Emerging as 'Knowledge Contributor' in Public Service Innovation through South-South Cooperation



Prime Minister convened side-event during 2016 UNGA in NYC

a2i co-organized Side Event at Global South-South Development Expo 2016 in Dubai



Thanks



“If at first an idea does not sound absurd, then there is no hope for it.”

- Albert Einstein

