HUGHES.

Prospects for use of the Ka-band by satellite communication systems
Almaty, Kazakhstan, 5 - 7 September 2012

Konstantin Lanin



Agenda

- About Hughes
- About Ka-Band
- Considerations of Ka-Band
- Hughes experience



EchoStar and HUGHES





Focus On Video

Focus On Data

Combination creates a worldwide leader in satellite delivered video and broadband services

Joint Focus On Multi-Mode Satellite Services & Enabling Technologies

\$2.7B revenues 2011



World's Leading Provider of Broadband Satellite Services and Technology

Consumer/SMB



Government



Enterprise

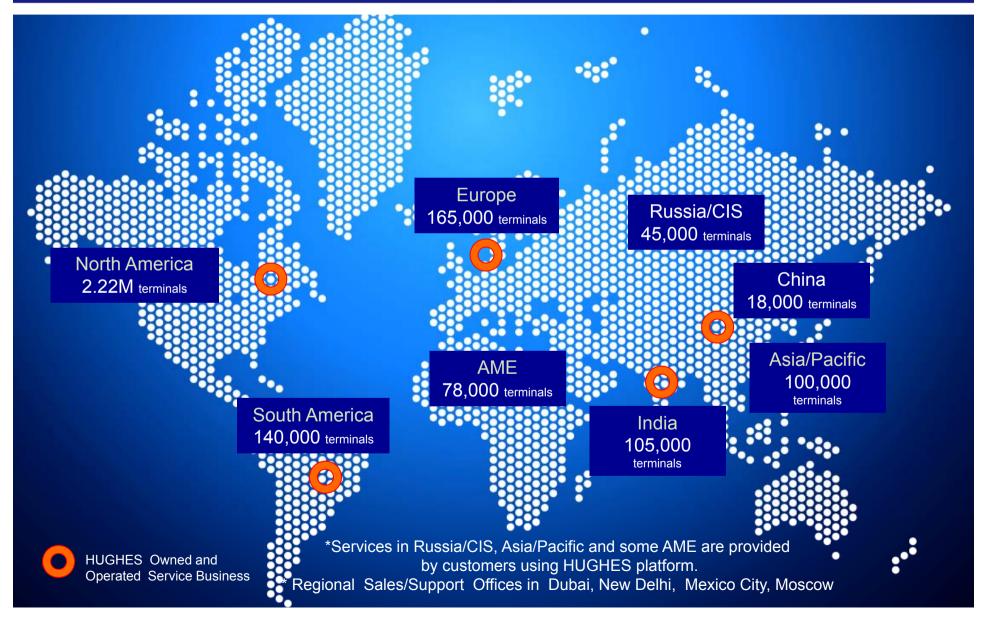


Mobile Satellite





More than 2.8 Million Terminals Shipped Worldwide to Customers in Over 100 Countries: >50% Market Share (COMSYS Report)





Why Ka-Band?

Service Business Drivers

- Increasing subscribers
- Increasing performance



Ka-Band is an enabler to achieve

- More satellite capacity
- Capacity optimized for broadband
- Lower cost per bit

Ka-band benefits:

- More Orbital slots available
- High power, assignable beams
- High Capacity: over 100Gbps

Ka-band issues:

- Small Beams
- Rain Fade



Ka-Band: Key Characteristics



Focus of Antenna

V-band 50-to-75 GHz

Ka-band 26.5-to-40 GHz

K-band 18-to-26.5 GHz

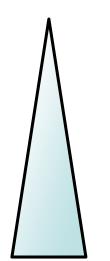
Ku-band 12-to-18 GHz

X-band 8-to-12 GHz

C-band 4-to-8 GHz

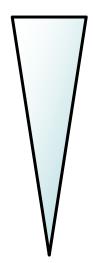


Size of Antenna



Rain Fade

Impact of Rain





Rain Fade Mitigation

Technologies Have Been Developed To Compensate For Rain Fade

Adaptive Coding
Adaptive Modulation
Uplink Power Control
RFT Diversity
Geographical NOC Redundancy

Return Channel

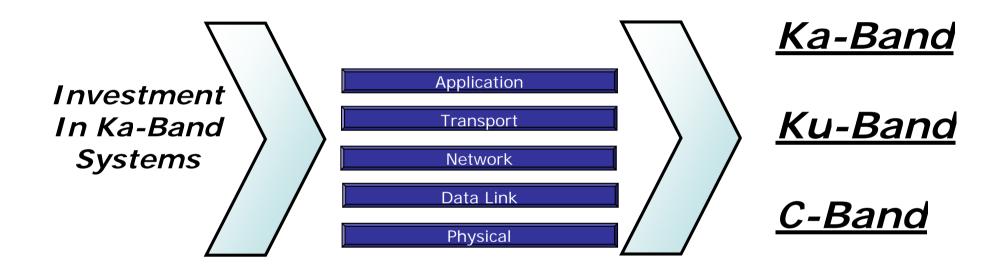
Adaptive FEC Coding
Adaptive Inroute Selection
Uplink Power Control

For High Fade Regions We Can Improve Availability Using Larger Antenna

By the way... 10 years ago: "Ku band will never work in ..."



Ka-Band Technology Development Benefits "Legacy" Systems

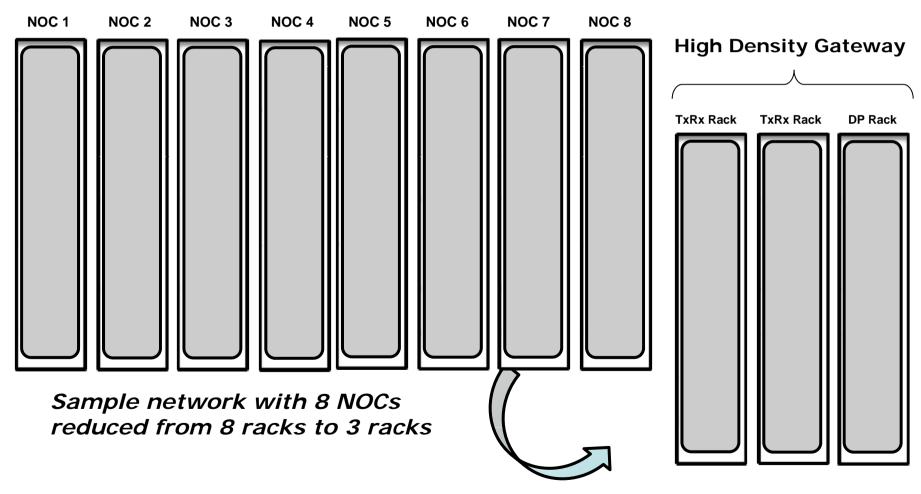


Common Core Technology Used for All VSAT Systems



HN High Density Gateway

Enables significant reduction in rack space and power for multiple beam networks





Orbital Positions Available

ITU requires minimum 2 degree spacing in orbital arc



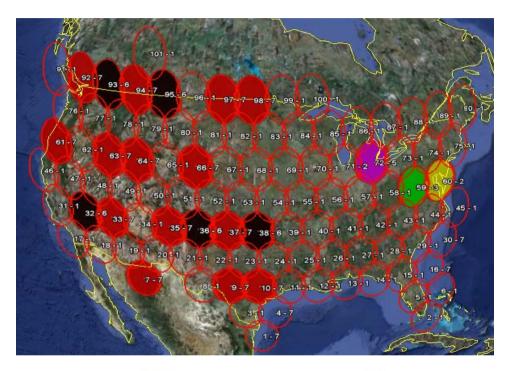
There are virtually no available Ku-band "slots"

But Ka-band orbital slots are available

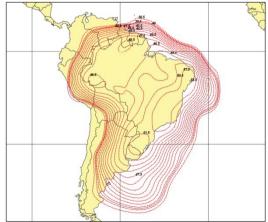


Extensive Frequency Reuse

Hughes SPACEWAY® 3 Beam Pattern

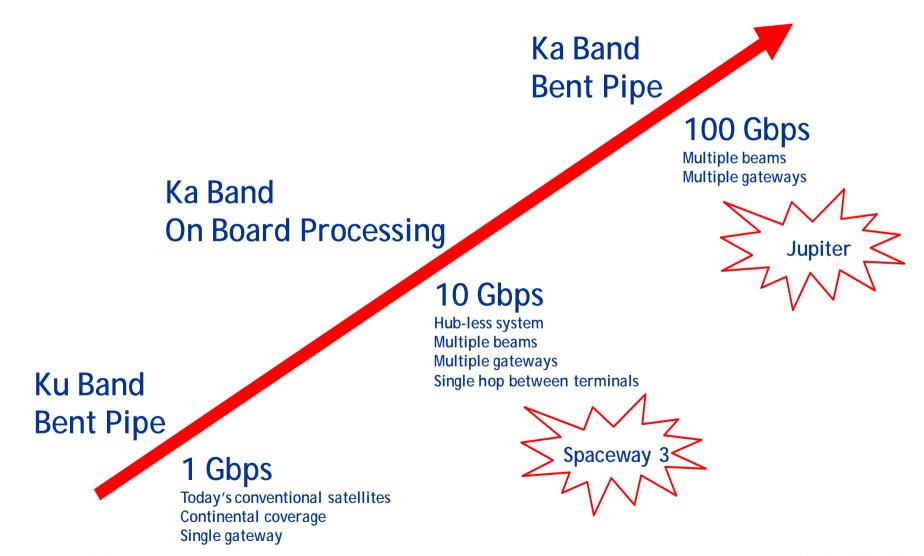


Conventional satellites use large beams





Evolution of Internet Via Satellite



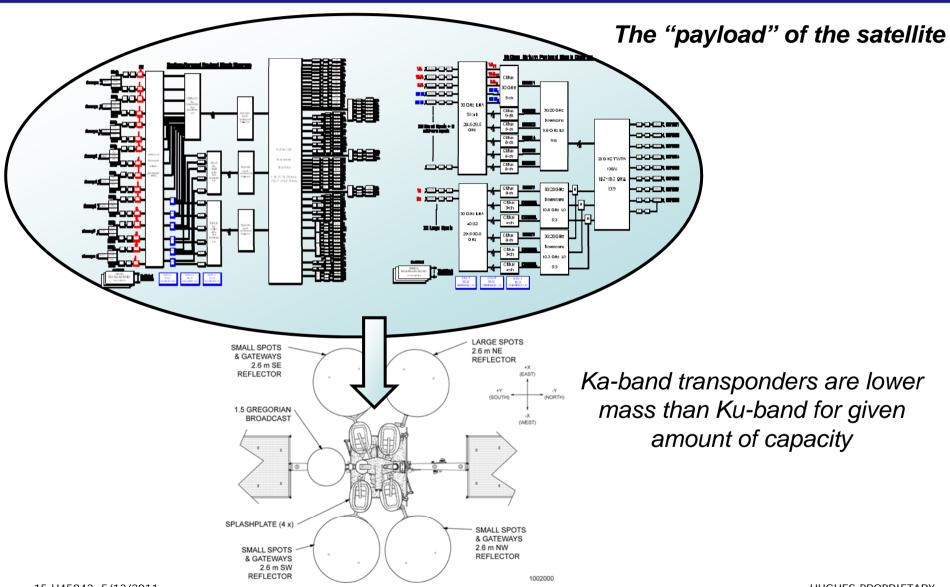


Ka-Band Technology Trends

		2010	2012-2013	2015+
	Mass (Kgms)	5000-6000	6000-6500	8000+
Satellite	Power (K watts)	10-15	15-18	20-25
	Capacity	10 Gbps	100 Gbps	150+? Gbps
Gateways	Capacity	1 Gbps	6-7 Gbps	10+ Gbps
VSATs	Modem (Mbps)	100 Mbps	200-400 Mbps	400-700 Mbps
	Spectral Efficiency	8PSK (2 bits/HZ)	16APSK (4 bits/HZ)	32APSK (5 bits/HZ)
	Baseband VLSI Technology	10M gates	20M Gates	40M Gates
Source: Hughes 14 H45942 5/12/2011				

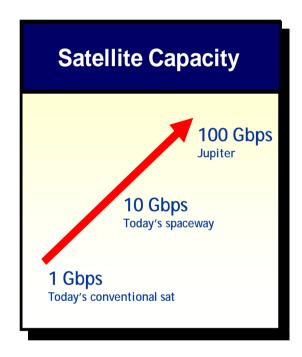


Ka-Band Enable More Capacity

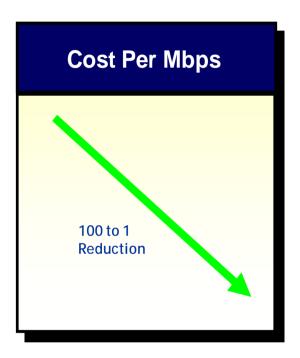




The Cost Impact



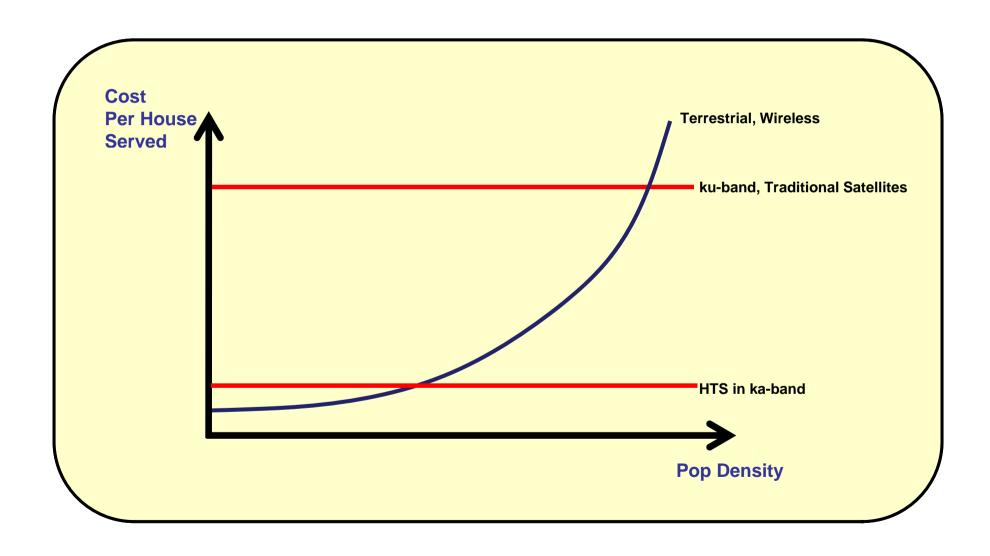




100 to 1 reduction in cost per Mbps



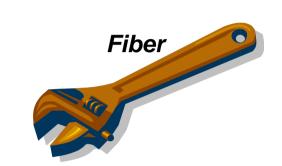
Cost Satellite x Terrestrial

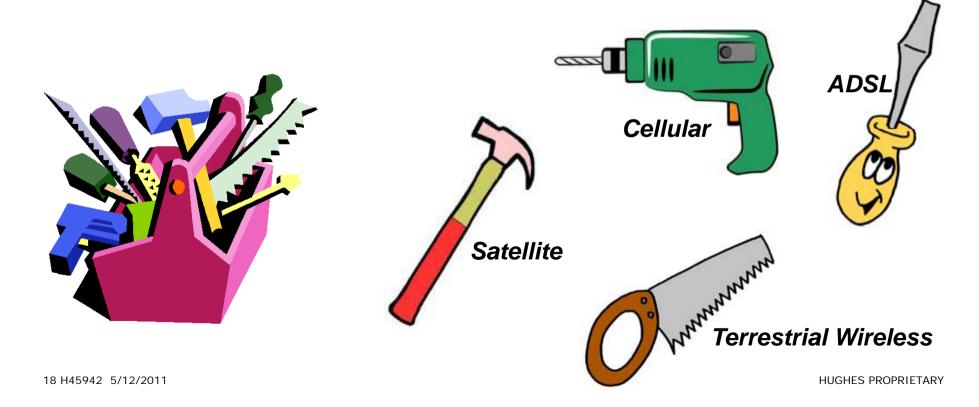




To Sum Up, Our View

- 1. Universal broadband coverage is not possible without satellite
- 2. Ka-Band HTS are a very important tool in the toolbox

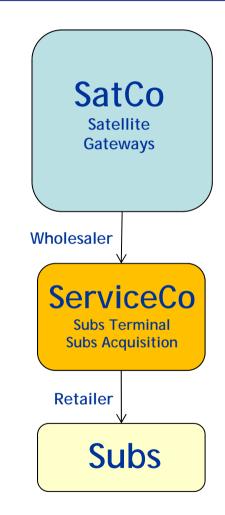






Examples of Biz Models







Also hybrid models based on geography



Systems and Services – Ka-Band Expansion Examples (2008-2012)

SPACEWAY® 3	North America	
HYLAS 1	Europe	
HYLAS 2	Europe, Africa, Middle East	
YAHSAT	Africa, Middle East	
JUPITER™	North America	
T.B.D.	Hughes aggressively pursues other system opportunities	

- Spot Beam +Frequency Reuse= More Capacity
- Multiple High Capacity Gateways
- Higher Performance VSATs
- AdvancedNetworkManagement andControl



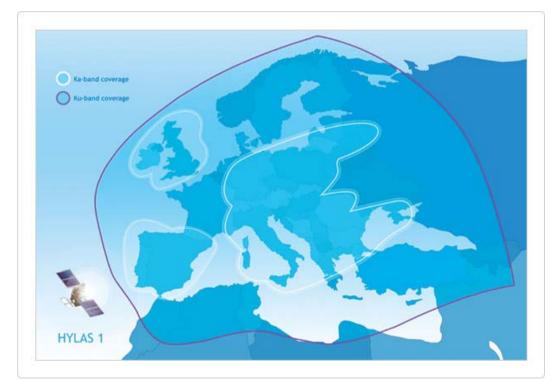
Hylas 1 (Avanti) Ka-Band Spot Beam In Service 2011

- IPoS/ DVB-S2 ACM Compliant Solution
- Adaptive Inroute Selection (AIS)
- Extensive leverage of Ka-band experience (SPACEWAY 3)

Smooth deployment using proven planning and system integration

tools

- Full Range of service plans:
 - Consumer
 - SME/Enterprise
 - Government





Hylas 2 (Avanti) Ka-Band System

- Mid-2012 Launch
- Gateways and VSATs completed integration phase
- More powerful than Hylas-1
- Extended coverage across Europe, Middle East, and Africa
- HN high-density gateway

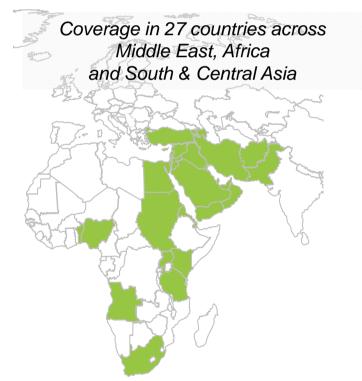




Yahsat Ka-Band System

- Mid-2012 Launch (Yahsat 1)
- Hughes Solution Fully IPoS Compliant (DVB-S2/ACM and AIS)
- Yahclick Service to Leverage Hughes Ka-band experience (SPACEWAY 3)
- Comprehensive
 - Ka-band Gateways
 - Network Control Center
 - Complete OSS/BSS Solution







Ka-Band: HN/HX Platforms

- High Performance
 - Up to 60 Mbps throughput
- High Efficiency
 - Adaptive LDPC coding on both transmit and receive
- Advanced Components
 - Digital modem technology at near theoretical performance
 - High-speed CMOS
 - VLSI
 - Gallium Arsenide (GaAs)
 - Silicon-Germanium (SiGe)
- Range of terminals scaled for Consumer/ SME/Enterprise





JUPITER™: Next Generation Ka-Band High-Throughput Technology

- Well in excess of 100+ Gbps capacity
- Launch mid-2012
- High capacity multi-Gbps gateway architecture
- Advanced Ka-band terminals
- Adaptive coding and modulation for both transmit and receive
- Throughput per terminal
 - Over 60Mbps
- Optimized for broadband access
- Enhanced QoS and Web acceleration
- Enhanced user experience



JUPITER System based on IPoS



JUPITER High Throughput Technology Ground System Requirements

Gateway Stations

- Optimized for 5-7 Gbps
- Small footprint, low power
- Remote operations
- Highly available

User Terminals

- Service plans to 25 Mbps
- Advanced acceleration
- High efficiency
- Highly reliable

Jupiter System

Business Support Systems

- Scalable to millions of subs
- Integrated billing, CRM, fulfillment subsystems
- Customer accessible tools



Jupiter Gateway RFT – 2012

- Antennas
 - 6 and 8 meter
 - Satellite tracking
- Transceiver subsystem
 - 3000 MHz Ka spectrum
 - 3 x 500 W Ka-band TWTAs
 - Electronics integrated in Hub
- High reliability and availability
 - Redundant design
 - Remote quality monitor
 - Uplink power control

Jupiter High Throughput Technology







JUPITER HT1000 Broadband Satellite IDU



Small Footprint

Attractive Design



High Throughput

Up to 15 Mbps TCP

Enhanced Web Acceleration

- Much faster than prior generation
- Hyper fast web page load

IPV6/IPV4

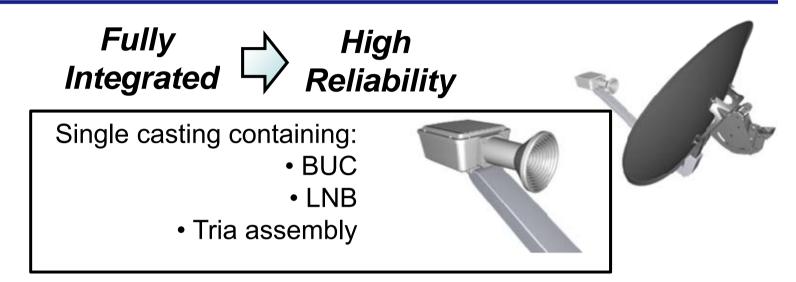
- Dual stack
- Simultaneous IPV4 and IPV6 support

Simple Installation

- Single IFL cable
- Advanced install process



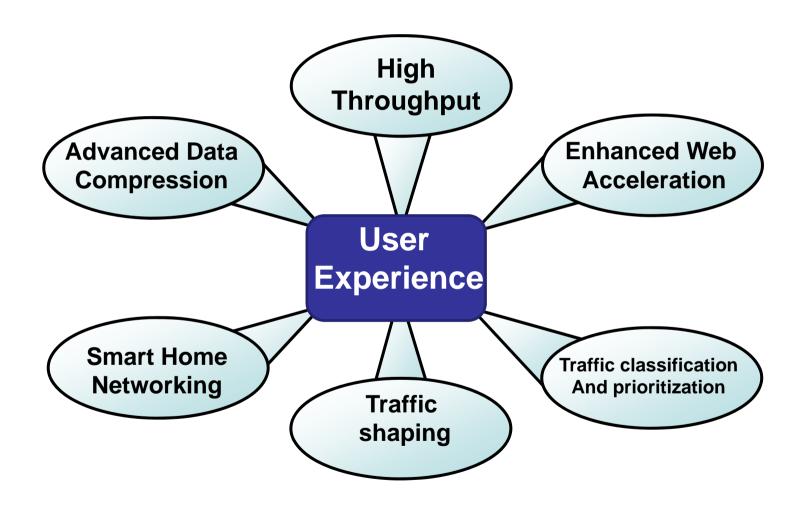
JUPITER HT1000 Broadband Satellite ODU



- New consumer-oriented design
- 74 cm antenna with optional 98 cm
- Extended Ka-band frequency range that operates with A, B, and NGSO bands
- Single Interfacility Link (IFL) cable



Enhanced User Experience – IP over Satellite Optimization





HughesNet Gen4 Satellite 'Home of the Future'

