

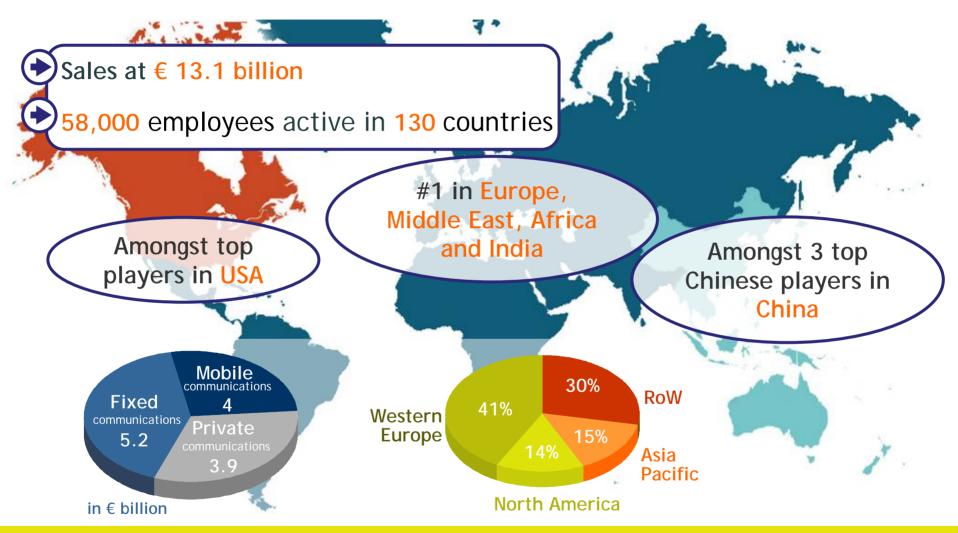
# The New Frontiers of (Tele) communications

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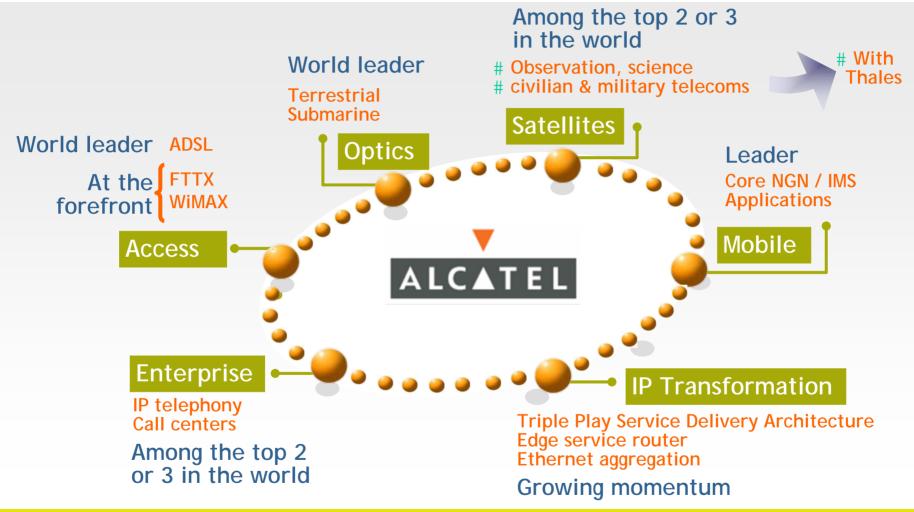


# Alcatel: a worldwide presence and a multinational culture





## Alcatel: a comprehensive and competitive portfolio





# A new business eco-system



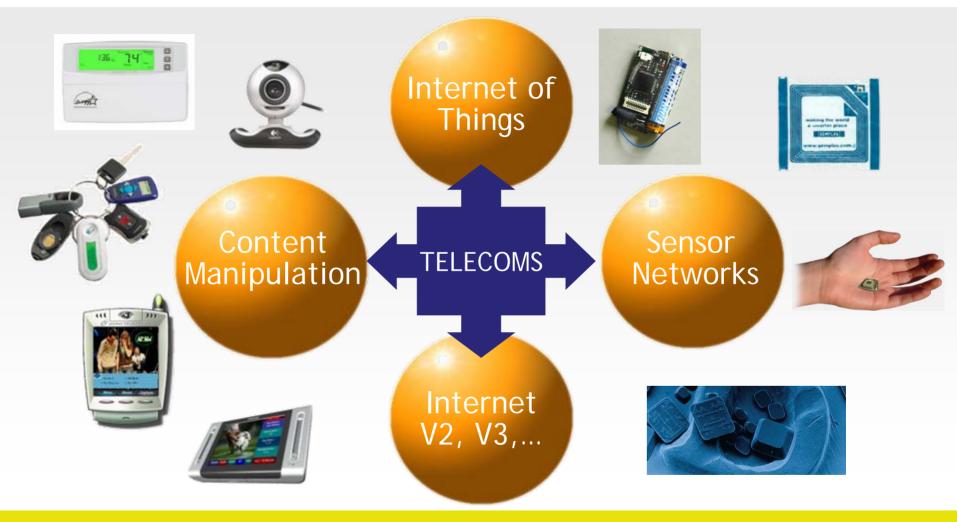


# Key innovation and usage drivers today...





#### ... and tomorrow



### Key enablers for the next wave of innovation

Network cost/performance
Beyond DSL access
Beyond 3G: WiMAX / RFID / 4G / SDR...
Meshed networking
Low cost & flexible optics
NGN / IMS platforms and beyond
IP @ Optics

Home Networking
Residential gateway
STB "on chip"
ONUs / ONTs

In-home coverage

Network security, privacy DRM, Local storage

Terminals enrichment

Dual-mode

Multi-service / Multi-carrier

Video / Mobile TV

Service Management& Operation

Home network management Profile / preference End-to-end provisioning / Fault management

Applications & Platforms
Interactive Multimedia
Location / Presence / Authentication
Context based payment
Fixed / Mobile TV
Web services & orchestration

IP everywhere



# Standardization & Regulation will impact our future





**Market creation** 

Interoperability

Intellectual property



**REGULATION** 



Competitive markets / Underserved areas

Regulatory for new broadband infrastructures

Technology neutrality for spectrum allocation



## Building & winning the "Himalaya" services contest

New Services Adoption

