

The Berkman Center for Internet & Society at Harvard Law School

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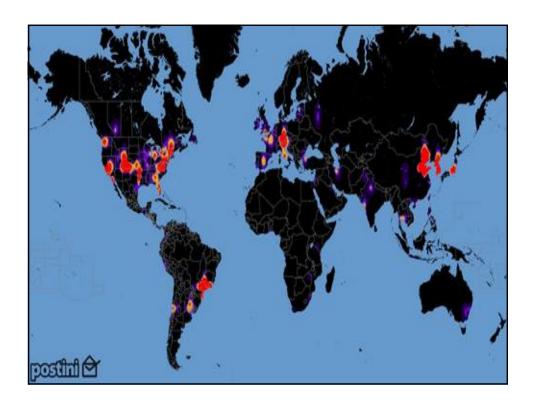
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- Spam laws to date have failed.
- Laws have focused on regulators finding and punishing spammers directly.
- Laws are not coordinated from one state to the next.





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## Best Approaches: Distributed

- No New Law at All.
  - End-users: education + changes in social norms about using messaging technologies.
  - Market solutions, such as changing who pays, how incentives are aligned, and competition among messaging providers.
  - Technical solutions, esp. emerging identity management metasystems.

- Better Enforcement.
  - Private rights of action, including by ISPs and through individual class action (more controversial, but perhaps effective).
  - Coordination among existing anti-spam efforts (of the MAAWG, London Action Plan, Asia-Pacific, etc. sort.)



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### The Case of Developing Countries

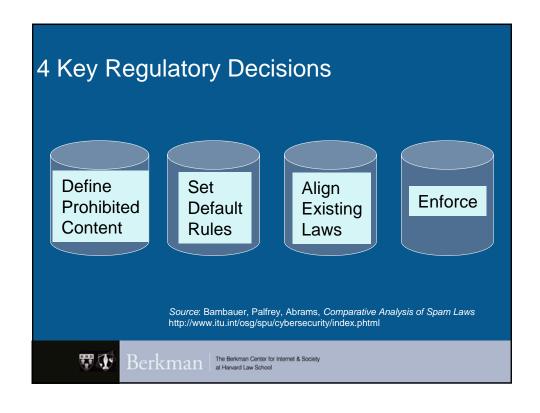
- Regulators have limited budgets and staffs.
- Many do not have specific anti-spam statutes to enforce.
- ISPs are often organized and technically sophisticated.
- ISPs are incentivized, so long as they are not cheating, to get rid of spam.
- Costs of a new regulatory regime are outweighed by the benefits of more, and more useful, access for citizens.



### New Thinking in Anti-Spam Laws

- Anti-Spam Laws Should be Harmonized.
  - Background laws coordinated.
  - Role and enforcement authority of the regulator = key.
  - Cross-border cooperation.
  - Anticipates new technologies (SPIM, SMS, VoIP).







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  - Regulator enforces Code of Conduct against industry, with an emphasis on eradicating the worst providers of spam near the source.



#### Best Long-Term Solution: Education

- Regulators should focus on consumer education.
- Regulators in this room could help a great deal by sharing best practices with messaging providers as well as the general public, in person or via web sites.
- But education alone has not gotten the job done, so new regulatory mechanisms are needed.







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- (5) Implement and coordinate statutes.
- (6) Further education, spread of best practices.



#### Take-aways

- (1) Existing anti-spam laws have failed.
- (2) Law is but one tool in the toolkit (technology, markets, social norms are needed, too).
- (3) Spam is not just about e-mail.
- (4) Enforcement, and the role of the regulator, is the most important missing aspect of existing laws.
- (5) Enforcement, like the problem, must be distributed.
- (6) Enforceable codes of conduct should be tried.



