Jino W. Kim Economist 213 503-6763

Key Qualifications

Jino Kim is a consulting economist for Econ One Research, Inc. Mr. Kim specializes in telecommunications, finance, and regulatory economics. Mr. Kim received a B.A. degree in Economics from the University of California, Los Angeles and an M.A. degree in Economics with concentration in microeconomics, econometrics, and finance from the doctoral program of the University of California, Santa Barbara.

He is experienced in the development of industry competition, company structure, regulatory framework, and sector development in telecommunications and has been an invited speaker at numerous industry forums. Recently, he has advised developing countries in their reform efforts in the telecommunications sector. Domestically, he provides expert advice to telecommunications operators and power utilities on business and deregulation.

He has many years of experience in providing economic and strategy consulting to private and public sectors. Prior to consulting, he was an analyst with an investment bank. He has conducted industry and business practice analyses of local access, long distance, wireless and other telecommunications services, computer hardware, chemical products, and aerospace industries, among others. In these and other consulting matters, Mr. Kim focuses on financial modeling, analysis, and business management. On the merger side of consulting, Mr. Kim assists his clients in merger or acquisition applications before the United States Federal Trade Commission or the Department of Justice.

With respect to intellectual property matters, he has completed financial and market analyses involving numerous high-technology patents. His work in intellectual property focused on market and financial analyses and valuation of intellectual property.

Mr. Kim regularly provides expert advice to telecommunications operators and power utilities on regulatory and business issues. On behalf of these clients, he has appeared before state and federal regulators. He has advised clients on strategies relating to mergers and acquisitions, various forms of broadband services, 2G and 3G mobile telecommunications, numbering management, and spectrum allocation mechanisms including auctions and beauty contests.

Mr. Kim has extensive financial modeling experience, which he applies to issues such as economic damages, business case studies, tariff determination, enterprise and asset valuations, and financial due diligence.