



**ITU/BDT Regional Seminar on
“Fixed Mobile Convergence and new network architectures for the ARB Region”**

Tunis, 21 to 24 November 2005

Proposed paper: *advantages of IP Based architectures for Wireless networks in countries with Low Fixed Line penetration*

**Speaker: *Luigi Gasparollo*
*Qualcomm Europe – V.P Business Development MENA***



- Born in Rome (Italy) in 1940. Married. Two children. Italian national.
- Graduated in Electrical Engineering – Rome - (Italy).
- Presently V.P. Business Development Middle East North Africa the interface with the market stakeholders for a proper positioning of the Qualcomm CDMA technologies in the region. Qualcomm is the worldwide leader in developing and delivering innovative digital wireless communications products and services based on the company’s CDMA – digital technology - Code Division Multiple Access.
- Appointed in July 2001, as Qualcomm Europe Corporate V.P. and Managing Director Europe and MENA, with the task of managing Qualcomm strategic and business presence in regions.
- In 2000 he was appointed as high-level Industry Member of the European Commission Enterprise Policy Group (EPG), in representation of Italian industry, to act as advisor/consultant to the European Commission - DG Enterprise - on industrial policies. He still holds the position today.
- Prior to join Qualcomm Inc., he served for seven years as Managing Director/CEO of Elsacom N.V. a Dutch company owned by Finmeccanica Group of Italy (Aerospace-Defense), responsible to manage and commercialize telecommunication services, including the technical and commercial interests of Finmeccanica Group in the Globalstar LP consortium.