

In respect to potential new customers and services

Session 3.3-7

Session 3.3-8

Evolving infrastructures to NGN and related Planning Strategies and Tools - I.S.

Strategies for introduction of the new equipment

Consolidation:

Optimize the installed PSTN to reduce capital (CAPEX) and operational expenses (OPEX). Consolidation can be combined with a selection of future-safe products to prepare migration to NGN

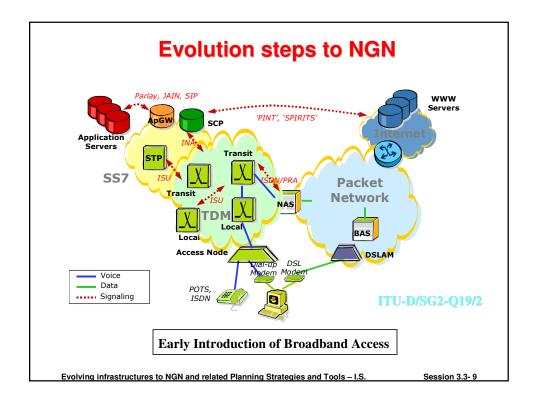
***** Expansion:

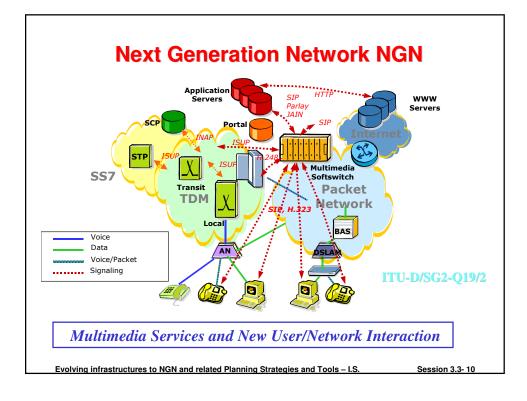
Keep the existing PSTN infrastructure and services, but introduce an overlay NGN (based on broadband access) for addressing new customers and introducing new services (e.g., multimedia).

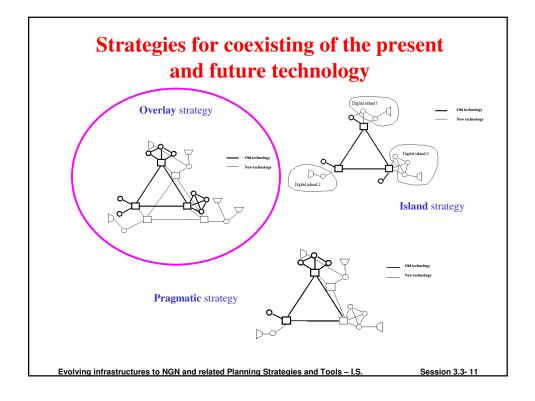
***** Replacement:

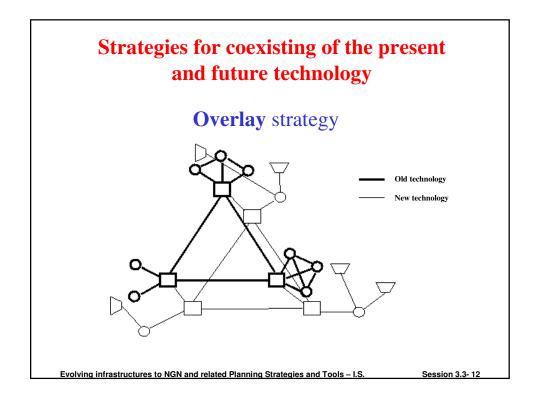
Replace PSTN components (at their end-of-life) with equivalent NGN components.

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Strategies for coexisting of the present and future technology

Overlay strategy

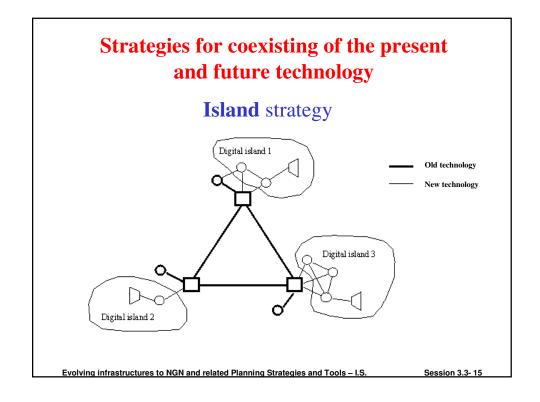
Deployment of overlay NGN access network

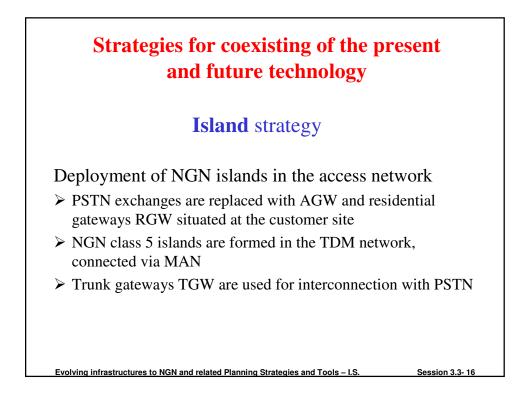
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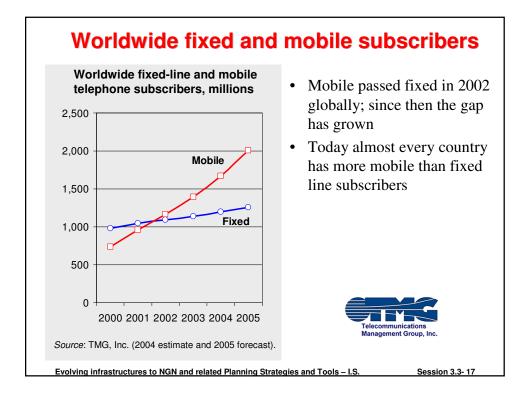
- Residential gateways RGW and access gateways AGW are being deployed in the areas served by existing TDM equipment for new and business subscribers to meet their demands on new state-of-the-art services
- Overlay NGN access network with Class 5 softswitches is created.
- Gradually, this network is expanded till the total replacement of the existing TDM equipment

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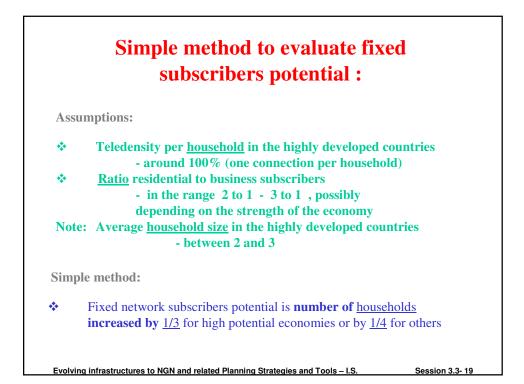


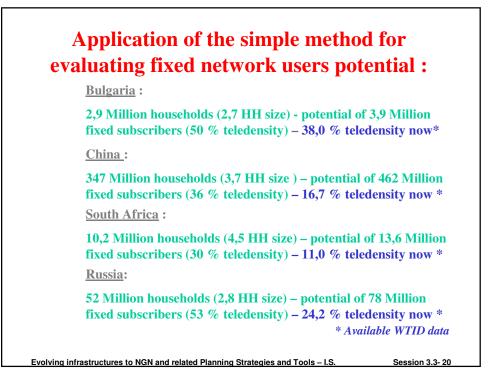




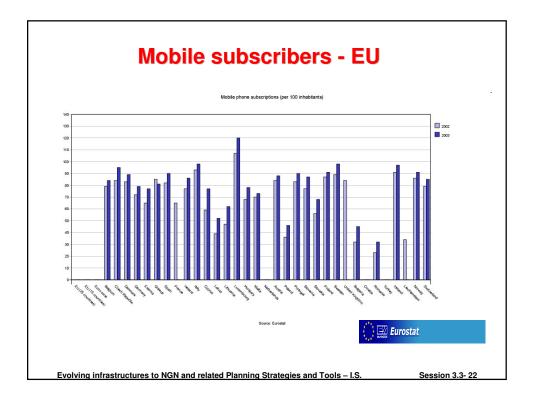


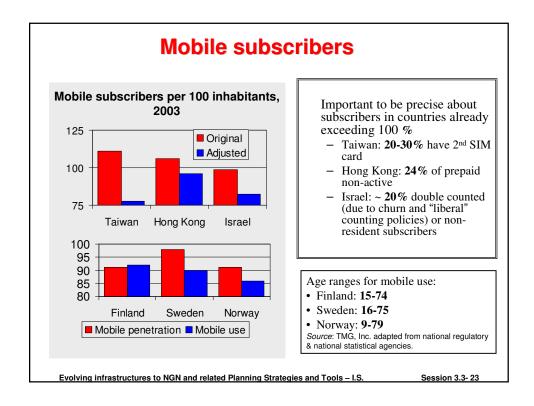
Country	Population (in	Teledensity [%]	Average house-	Teledensity per house-	Percent of residential
Australia	thousands) 19,157	53.86	hold size	hold [%]	lines 75.0
Canada	30,750	63.45	2,65	98.2	63.9
France	,	, .	,	,	,
	58,892	56,89	2,46	94,0	69,2 77.0
Germany	82,260	65,08	2,16	95,5	77,0
Italy	57,298	48,07	2,71	96,9	79,2
Japan	126,919	55,83	2,70	116,8	75,8
New Zealand	3,831	44,81	2,91	103,0	78,5
Republic of Korea	47,300	48,86	3,04	105,5	74,1
Spain	40,600	50,62	3,25	100,8	83,5
Sweden	8,881	68,20	2,22	98,7	67,9
Switzerland	7,204	74,42	2,39	99,6	60,0
United Kingdom	59,766	59,086	2,38	93,0	71,0
United States of America	275,130	64,58	2,58	94,1	67,6
teledensity	per house	e-hold	•ratio	residentia	l to busin

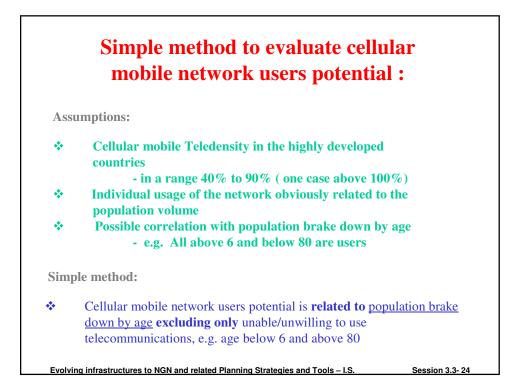


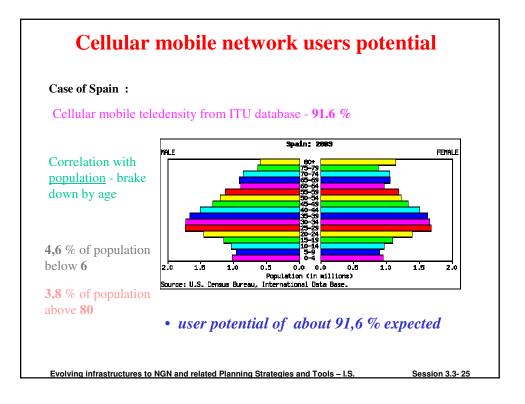


Country	Population (in thousands)	Population below 6 [%]	Population above 80 [%]	Cellular mobile Teledensity [%]	
Australia	19,662	-	-	71,9	-
Canada	31,414	-	-	41,7	
France	59,637	-	-	69,60	
Germany	82,537	-	-	78,5	
Italy	56,464	4,5	4,0	101,8	
Japan	127,440	-	-	68,0	_
New Zealand	3,939	-	-	64,8	
Republic of Korea	47,600	-	-	69,4	
Spain	40,683	4,6	3,8	91,6	
Sweden	8,943	5,1	5,0	88,9	
Switzerland	7,281	-	-	84,3	
United Kingdom	59,088	-	-	84,1	
United States	288,370	-	-	54,3	



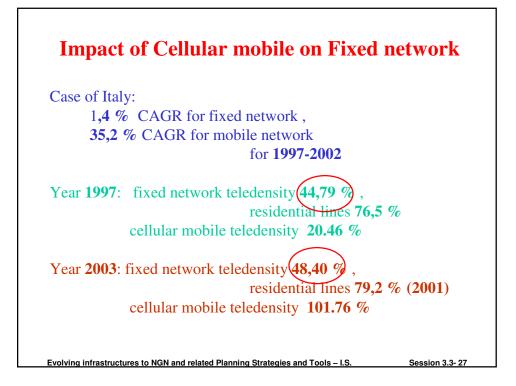






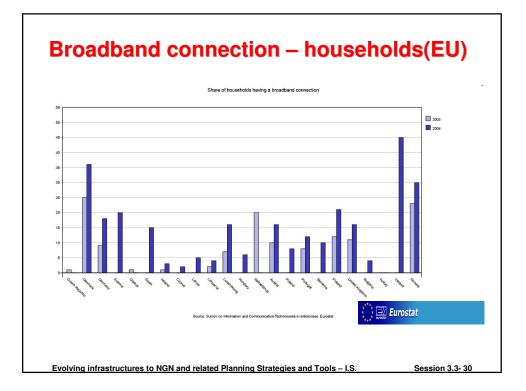
Impact of Cellular mobile on Fixed network -Fixed and Cellular mobile network growth

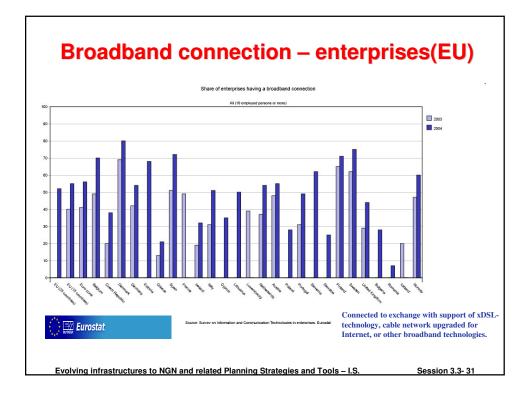
Network growth (compound annual growth rate in %)	New telephone lines added 1997-2002	New mobile subscribers added 1997-2002	World
Low Income	12,5	76,5	telecommunicatior
Lower Middle Income	14,4	67,6	ITU Database
Upper Middle Income	4,4	57,4	_
High Income	1,2	29,9	-
Africa	6,0	74,9	-
Americas	2,3	28,7	_
Asia	11,8	43,3	CAGR is computed by the formula:
Europe	2,6	46,3	[(Pv / P0) ^(1/n)]–1
Oceania	0,4	24,3	Pv = Present value P0 = Beginning value
WORLD	5,3	40,2	n = Number of periods

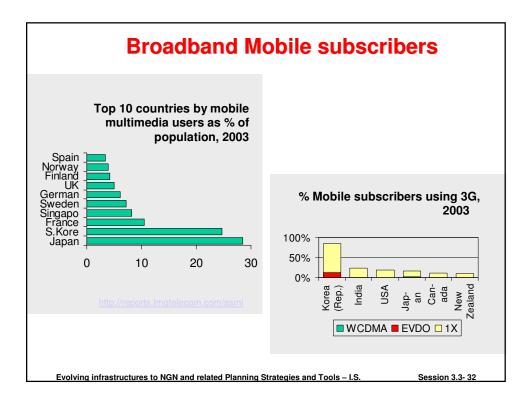


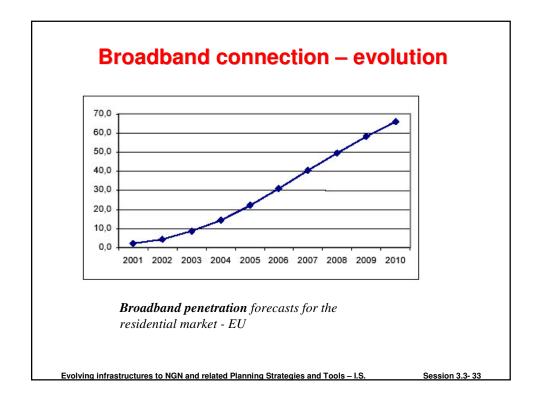


	Population as % of total	Large city teledensity [%]	Rest of country teledensity [%]	Overall teledensity [%]	
Low Income	6,0	9,26	2,15	2,54	1:4
Lower Middle Income	5,8 (24,84	7,30	8,77	1:3
Upper Middle Income	16,1	30,77	21,10	22,94	1:1
High Income	10,8	57,49	54,83	55,21	1:1
Africa	12	6,42	1,39	1,99	_
Americas	13,6	34,8	21,72	11,39	_
Asia	4,8	25,97	6,94	7,84	
Europe	10,9	48,24	30,19	31,98	
Oceania	17,8	45,97	36,77	38,38	
WORLD	7,7	17,4	25,25	9,20	









	Telephone lines and cellular subscribers per 100 population		Personal computers in use per 100 population		Internet users per 100 population	
	1990	2003	1990	2003	1990	2003
World	10	41	2	10	<1	11
Developed regions	38	125	9	45	<1	45
Developing regions	2	25	<1	3	0	5