



African Telecommunications: Towards a Renaissance

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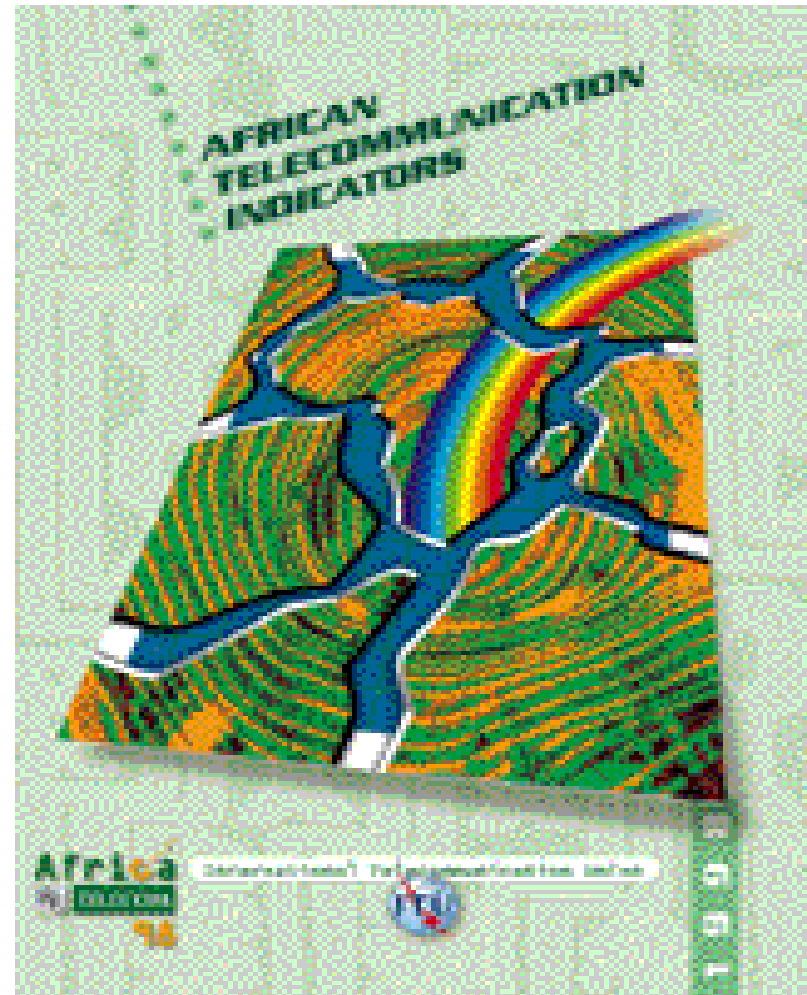
AfriTel 99

Driving Wireless Basic Telephony for Africa

11-12 February 1999, Cape Town, South Africa

Background

- *"African Telecommunication Indicators 1998"*
—ITU Report
- *"The African Connection"*
—Report of the African Ministers of Communications



www.itu.int/ti/publications/#AF98



Renaissance

ren-ais-sance (rènî-säns¹, -zäns¹, rèn¹î-säns´, -zäns´, rî-nâ¹sens) *noun*

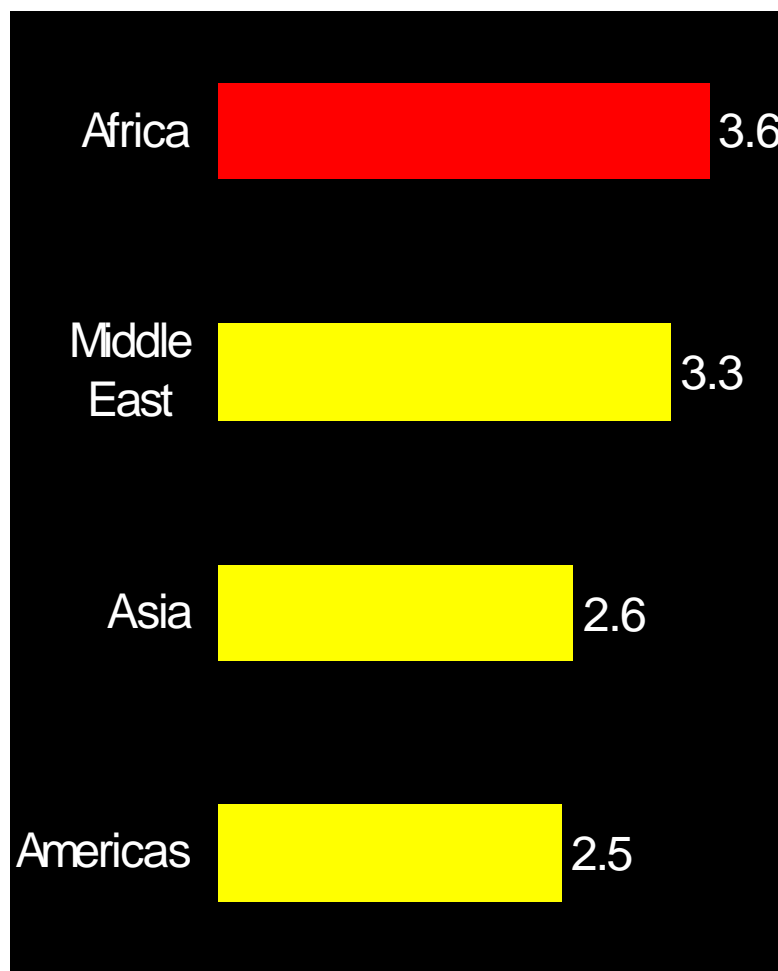
1. A rebirth or revival.
2. **Renaissance.** **a.** The humanistic revival of classical art, architecture, literature, and learning that originated in Italy in the 14th century and later spread throughout Europe. **b.** The period of this revival, roughly the 14th through the 16th century, marking the transition from medieval to modern times.
3. Often **Renaissance** . **a.** A revival of intellectual or artistic achievement and vigor: *the Celtic Renaissance*. **b.** The period of such a revival.

[French, from Old French, from *renaistre*, to be born again, from Vulgar Latin **renâscere*, from Latin *renâscì* : *re-*, *re-* + *nâscì*, to be born.]



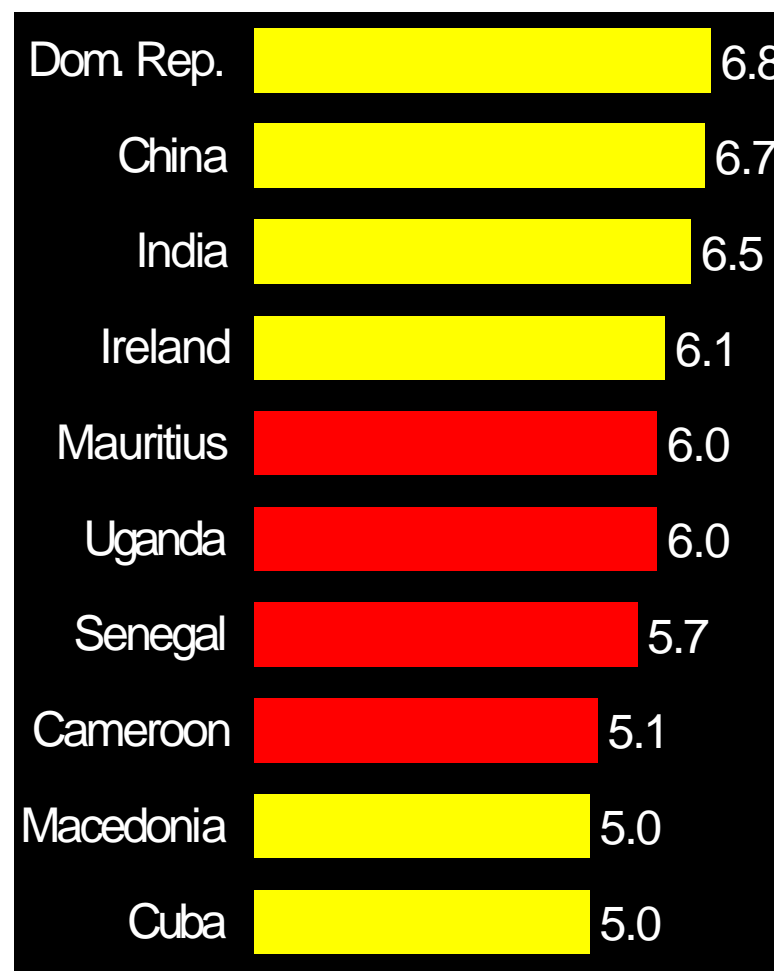
Economic renaissance

GDP growth, Developing regions, 1998 % change



Source: International Monetary Fund.
www.imf.org/external/pubs/ft/weo/weo1298/index.htm

20 fastest growing economies, 1999 GDP growth



Source: Economist Intelligence Unit.
www.eiu.com/pressrelease/WOUTPR99.html



Telecom renaissance

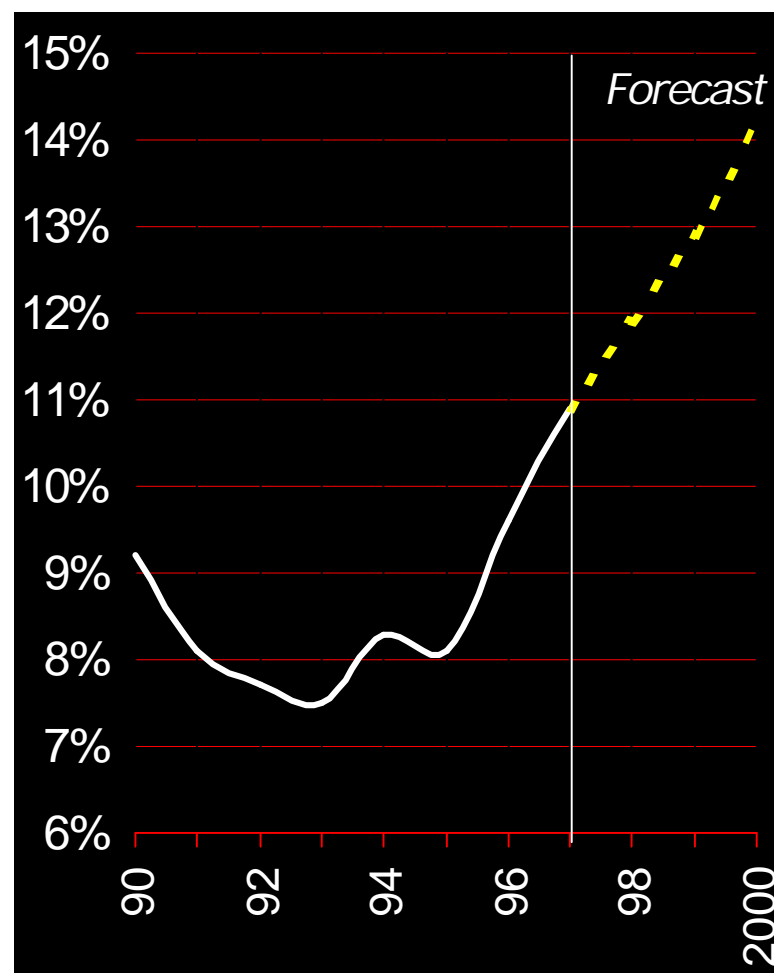
- African telecom sector booming
- Various telecom market segments in Africa—fixed, mobile cellular, Internet—growing at highest rates of decade
- Africa has highest growth rate in telecoms among all world regions



Fixed line growth

- Africa currently experiencing its highest growth rate in main telephone lines of the decade
- 5 PTO privatizations in 1996-97 compared to just one between 1990-95
- Installed base of 15 million lines (end '97) will double by 2003

Africa: Annual growth in main telephone lines



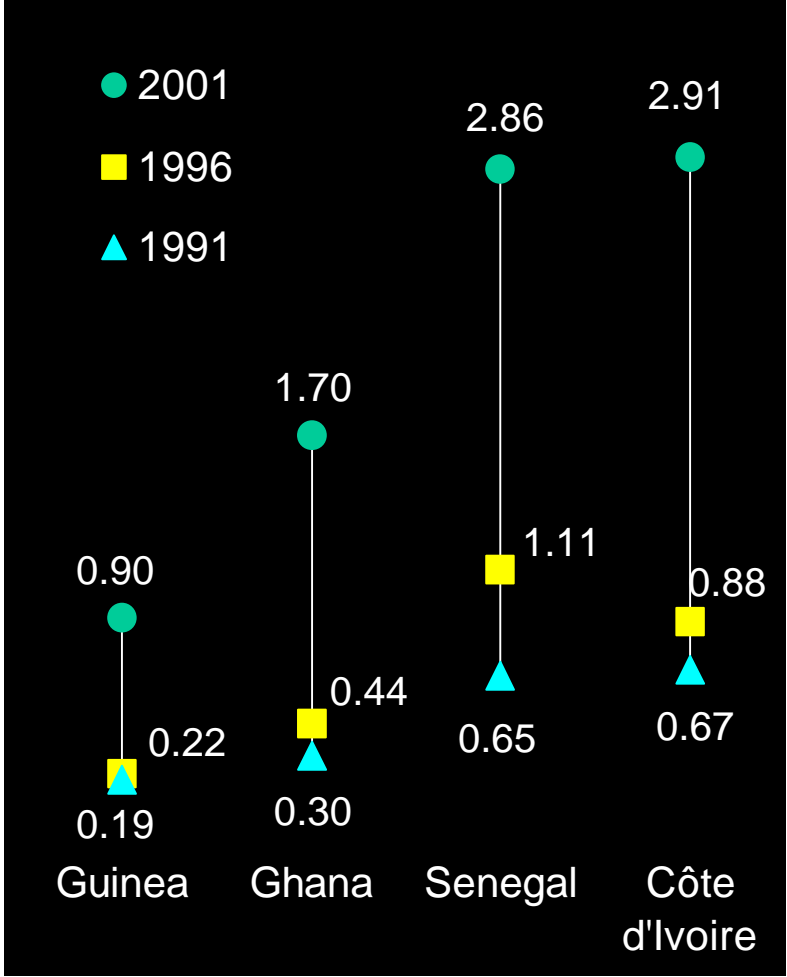
Source: ITU.



Fixed line growth drivers

- Economic upswing
- Internet
- Telecommunication liberalization

Main telephone lines per 100 inhabitants. 4 "privatizers".



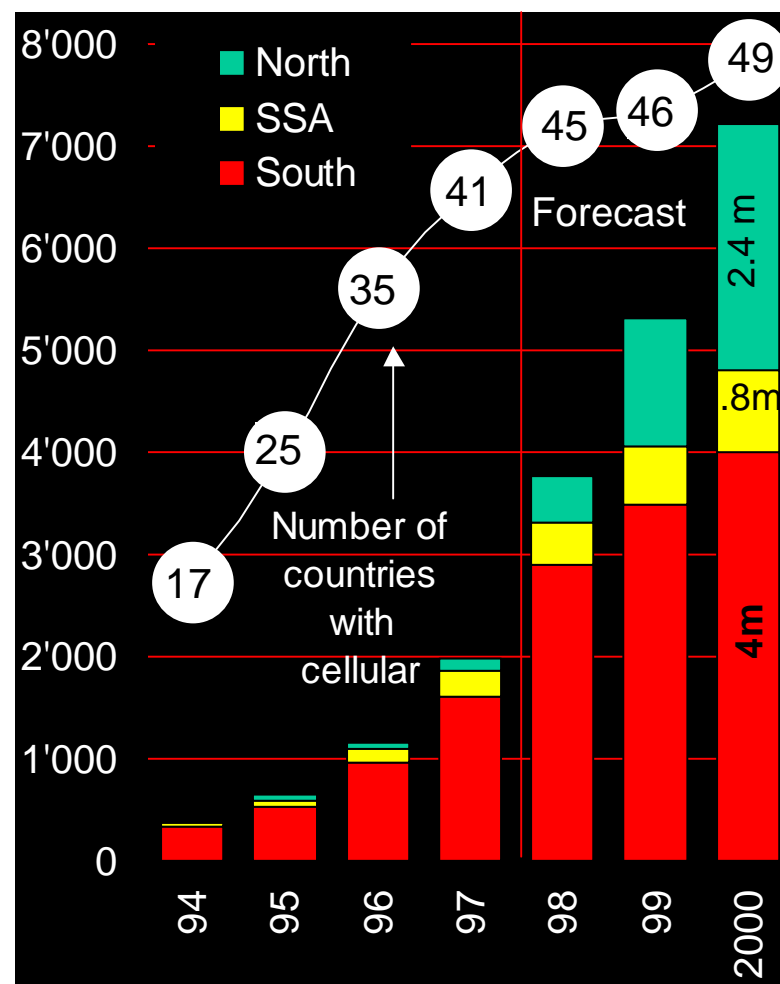
Source: ITU.



Mobile cellular growth

- Over 70% growth in 1997 and probably 1998
- 19 new private operators in last two years
- 1 million subscribers in '96, 2 million in '97, almost 4 million in '98 and probably over 7 million at end of 2000

African mobile cellular subscribers (000s)



Source: ITU.

Mobile cellular growth drivers

- **Substitute**
- **Rapid deployment**
- **Competition**
- **Strategic partners**
- **GSM / Roaming**

Substitution chart: Variety of market structures / reasons:

DR Congo: War (cellular only way to communicate)

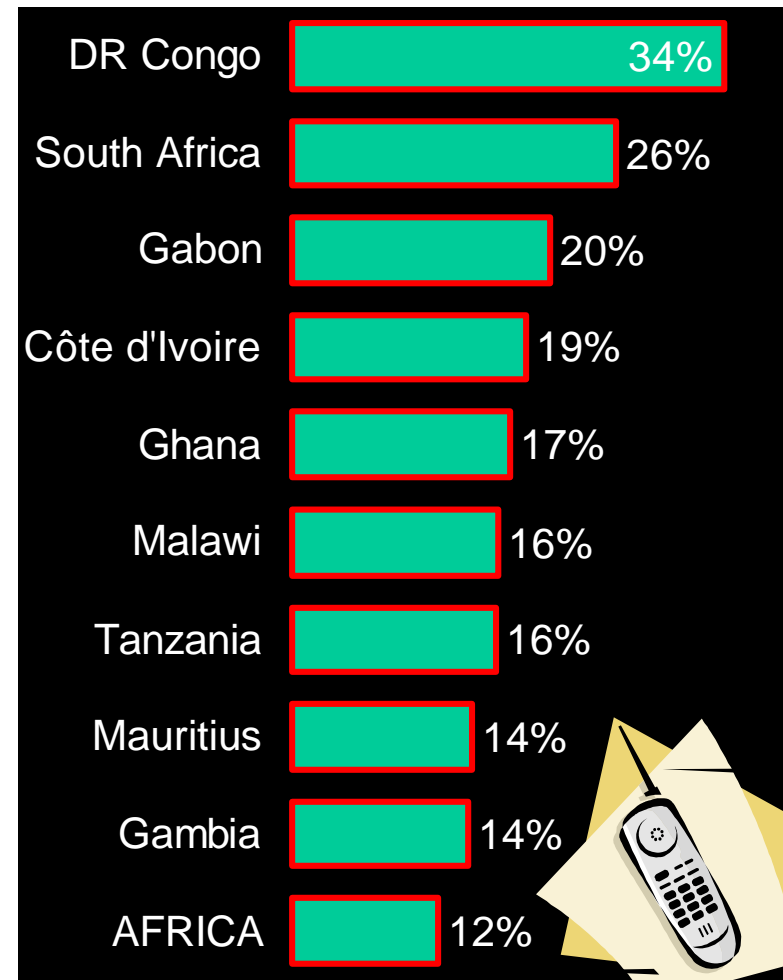
S. Africa: Success of GSM duopoly

Cote d'Ivoire: high substitution after just a little over a year

Ghana: 3 operators

Malawi: monopoly

Mobile cellular as % of total telephone subscribers, 1997

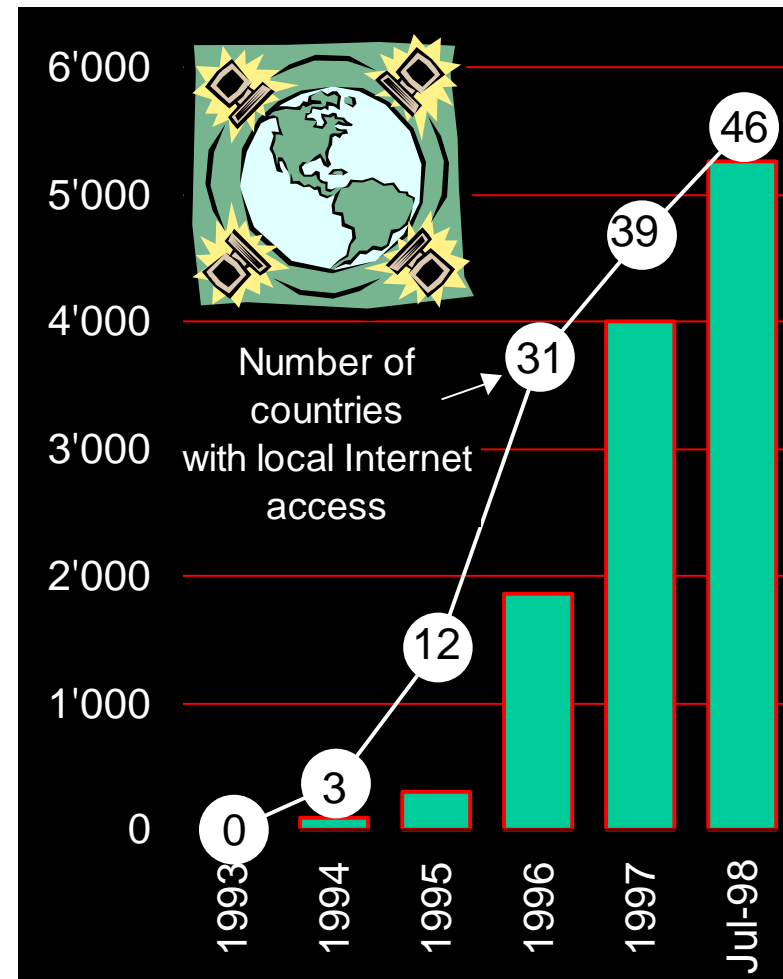


Source: ITU.

Internet

- *Internet hosts* : By mid-1998 there were about 150'000 Internet host computers in Africa.
- *Internet Service Providers*: Around 400 African ISPs by the end of 1998.
- *Internet users*: By the end of 1998, there were over 1 million Internet users on the continent (850'000 in South Africa).

Sub-Saharan Africa Internet host computers



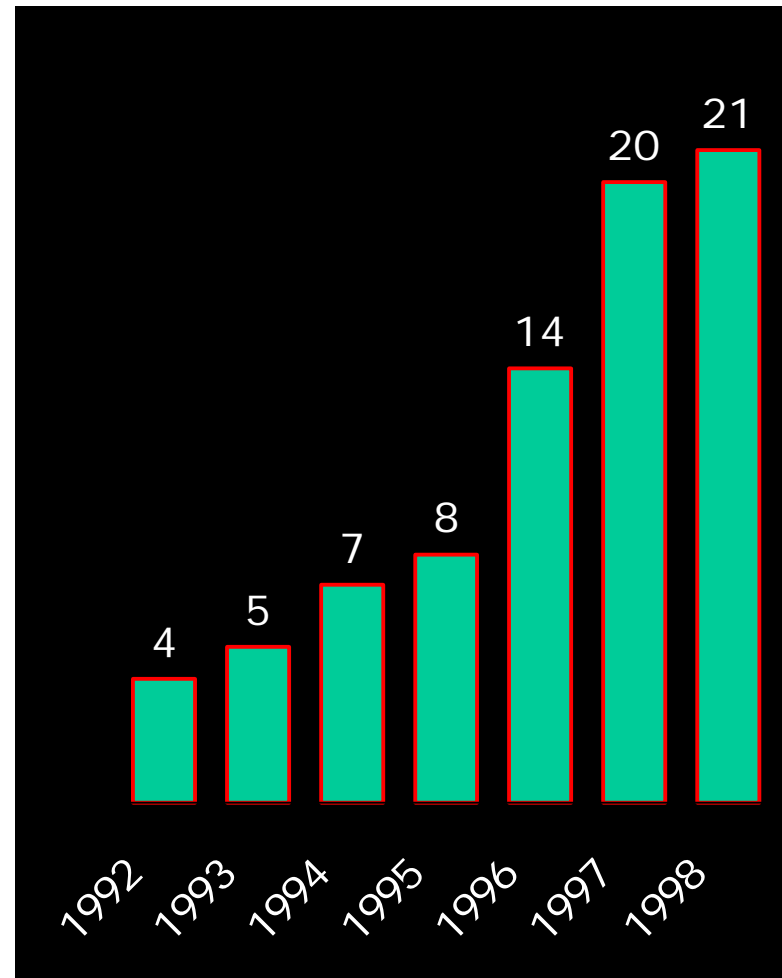
Source: ITU, Network Wizards
(www.nw.com).



Regulatory trends

- **Regulatory reform gathering momentum:**
 - Separation of posts and telecom
 - Creation of regulators
 - Privatization
 - Introduction of competition

Number of African telecom regulatory agencies



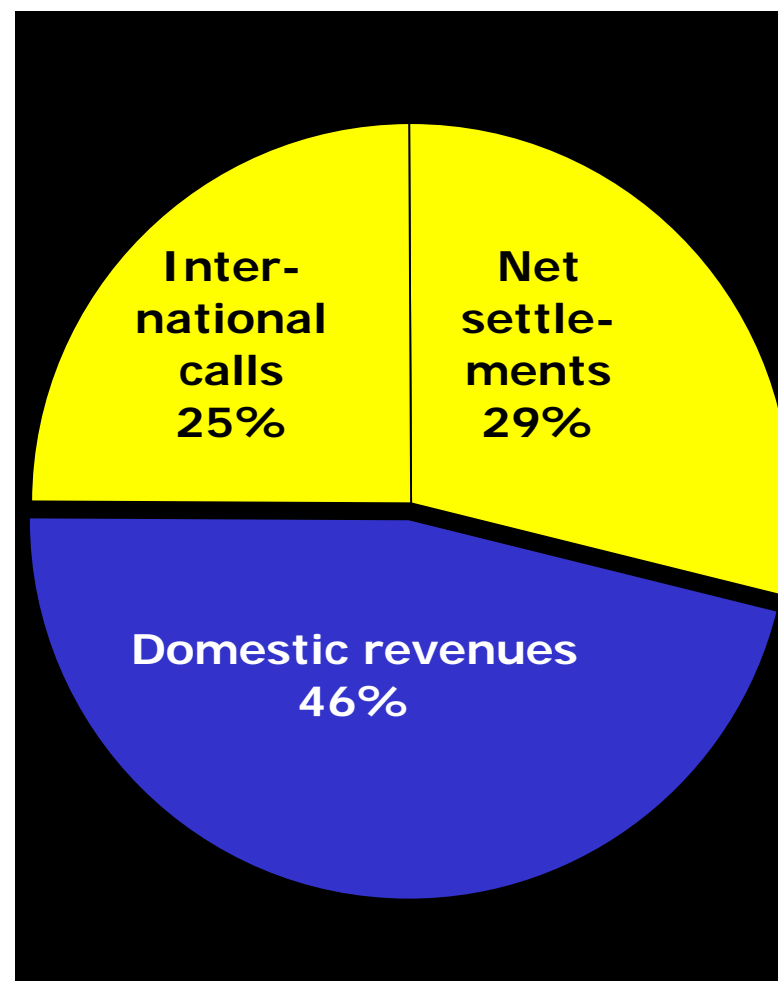
Source: ITU.



International traffic

- Africa highly dependent on international telephone revenue
 - Accounting rate issue of important concern
 - ITU country case studies for Africa:
 - Lesotho
 - Mauritania
 - Senegal
 - Uganda
- (www.itu.int/wtpf/cases/index.htm)

Senegal. Sources of telecom revenue, 1996

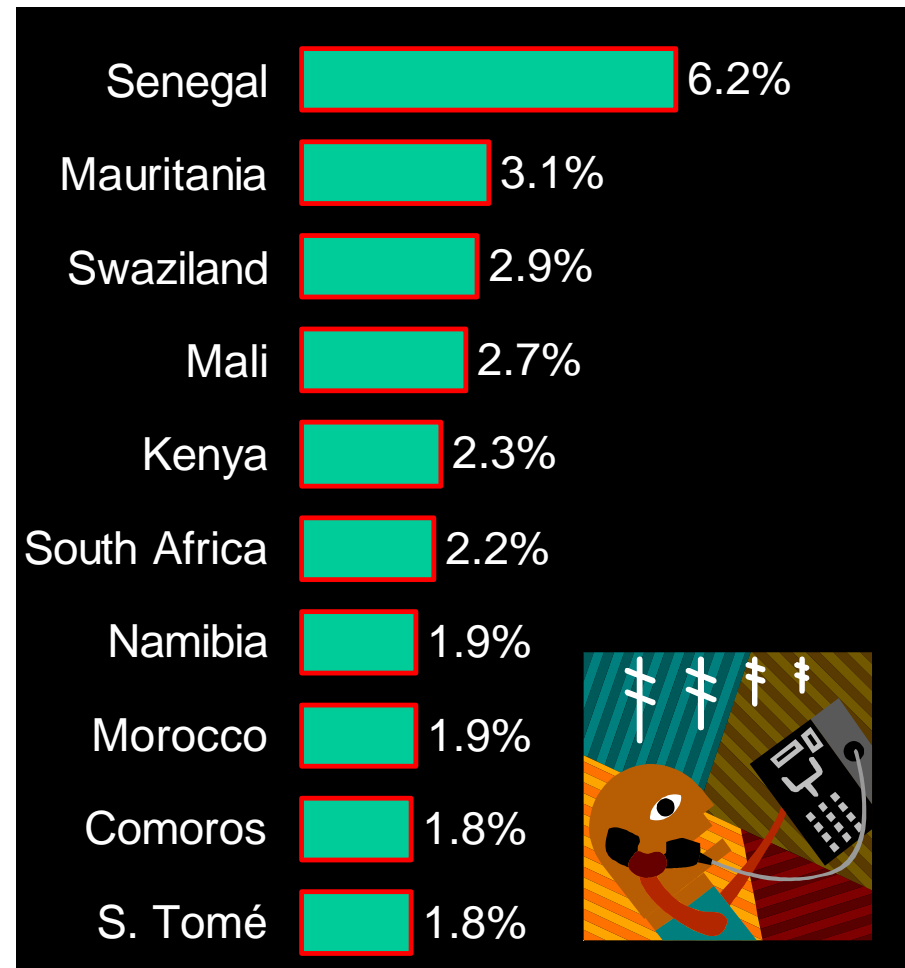


Source: ITU Senegal Country Case Study.
www.itu.int/wtpf/cases/Senegal/index.htm

Universal access

- **Universal access more relevant for Africa than universal service**
- **Distance and time from telephone relevant indicators**
- **Widespread public telephone availability cornerstone of universal access policy**

Payphones as % of main telephone lines, 1996



Source: ITU.

The African Connection

- Report of the African Ministers of Communication – May 1998
- Originated at African Ministers Workshop in preparation for Africa Telecom '98
- “Road Map” for enabling Africa’s launch into the “Information Age”





The African Connection - Contents



- **Special Programme for Least Developed Countries & Rural Telecom Development**
- **African Telecom Policy and Regulatory Framework Development Programme**
- **Human Resources Development Programme**
- **Programme for Financing and Funding Telecom Development in Africa**
- **African Telecom Priority Projects**
- **Programme for the Development of the Information Society in Africa**

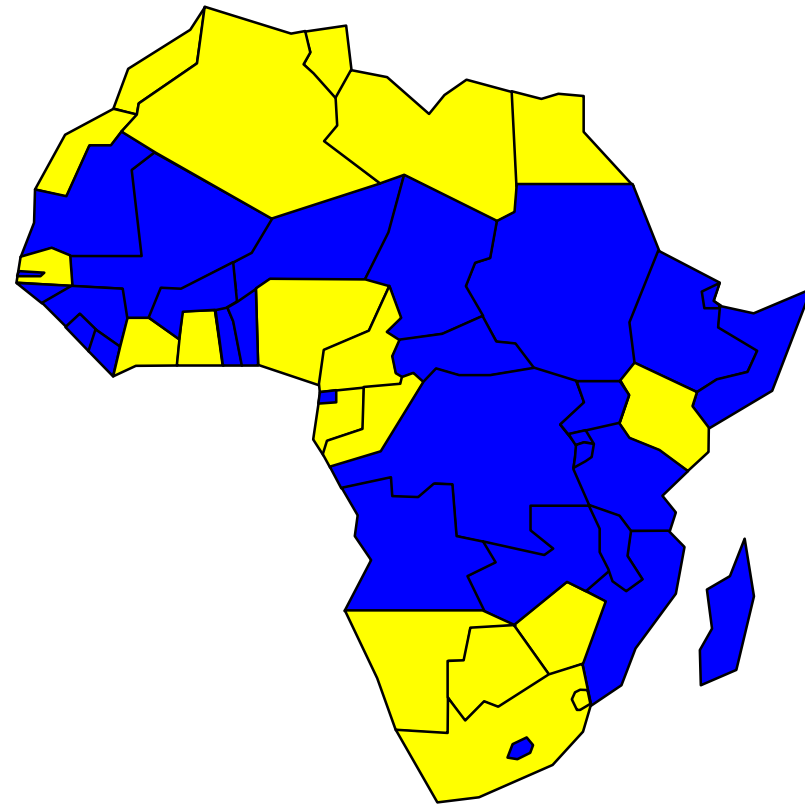


LDCs & Rural Telecom Development



- Sector restructuring
- Identify priority project areas
- Rural telecommunication development
- Technical assistance

33 of 48 LDCs in Africa





Telecom Policy & Regulatory Framework Development



- **Comprehensive and coordinated telecom policy at continental level**
- **Establishment of national regulatory agencies and regional associations**
- **Coordinated frequency management**
- **Rapid implementation (by June 2000)**



Human Resources Development



- Database of African telecom experts
- Database of human resource needs
- African Human Resource Development Policy
- African Centres of Excellence
- Network of human resource institutions
- Common accreditation and certification

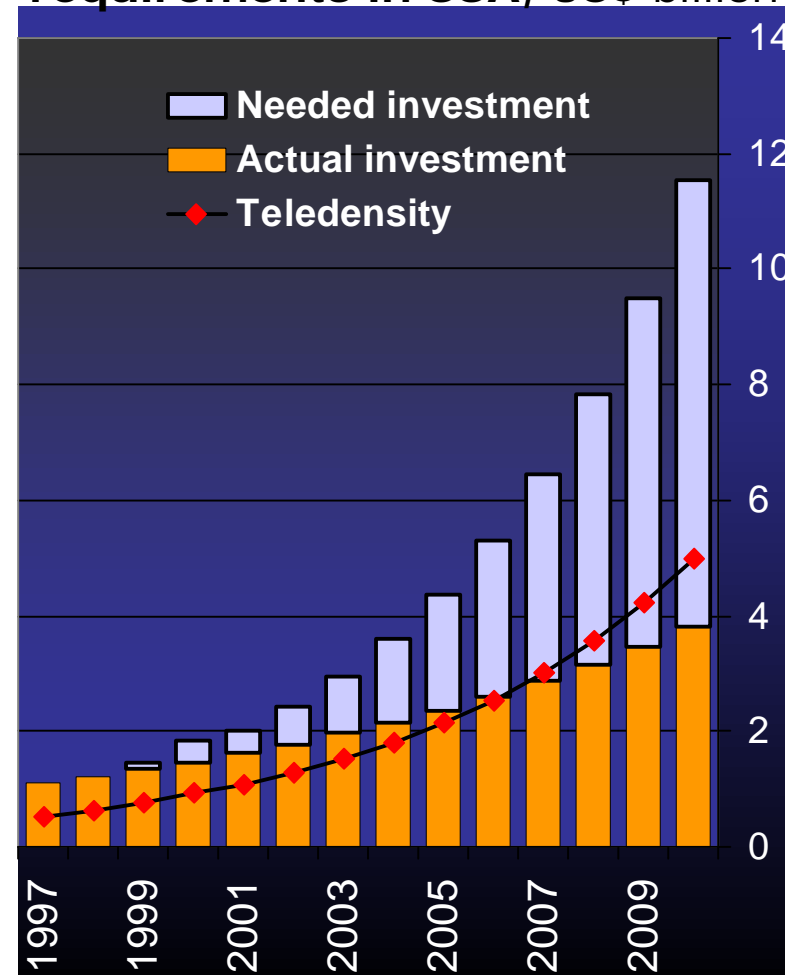


Financing & Funding Telecom Development in Africa



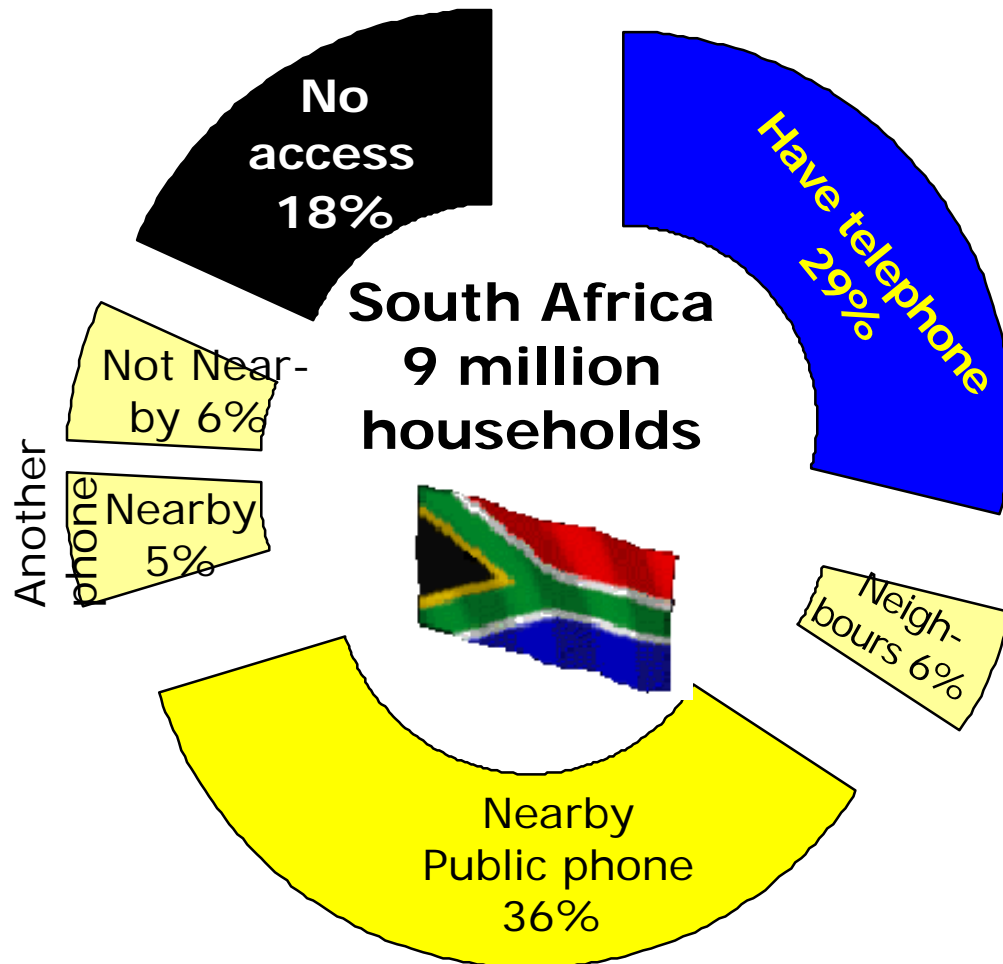
- Measuring levels of investment
- Development of African Telecommunications Indicators
- Exchange of information and expertise on financing

Telecom investment requirements in SSA, US\$ billion



Source: ITU.

Telecom indicators more appropriate to African conditions



- Households with a telephone
- Towns with telephone service
- Payphones: Per inhabitant, Per main line
- Distance from a telephone
- Time from a telephone

Source: Statistics South Africa. 1997 Census in Brief.



African Telecommunications Priority Projects



- **Tele-medicine and Tele-health**
- **Tele-centres**
- **Tele-education**
- **African Centres of Excellence**
- **Terrestrial Telecommunications
Infrastructure Development**
- **Development of and Access to the
Internet in Africa**
- **Tele-Agriculture**



Development of the Information Society in Africa



- **Develop a Information Society policy framework for Africa**
- **Networking between African Governments using electronic means**
- **Convergence of broadcasting and telecommunications**



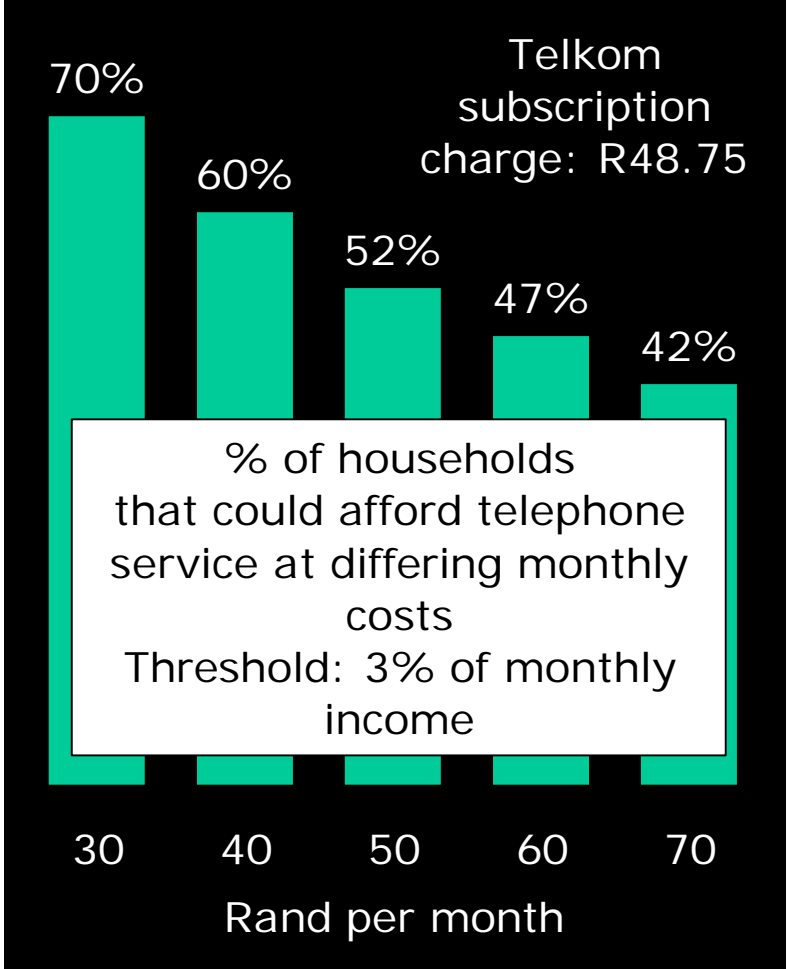
Conclusions

- **There is an African Renaissance but...**
- **... affordability is an issue...**
- **... plus Africa is not the OECD...**
- **... these must be dealt with for renaissance to be sustained.**



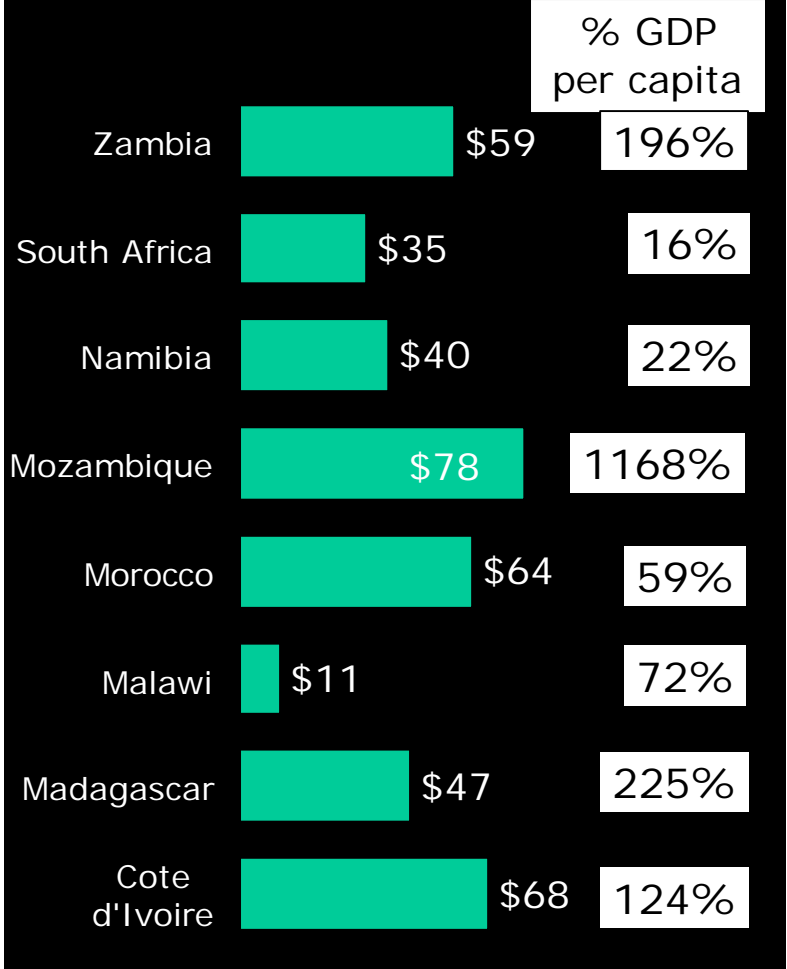
Affordability

South Africa. Telephone service affordability



Source: South African Universal Service Agency. *Universal service and Universal access in Telecommunication in South Africa.*

GSM monthly cellular tariffs. January 1999, 100 minutes, US\$



Source: ITU.



Recommendations

- **Cooperation between government, operators and informal sector**
- **International, regional & bi-lateral organizations should contribute resources to developing regulatory expertise**
- **Community access**
- **Long term view**



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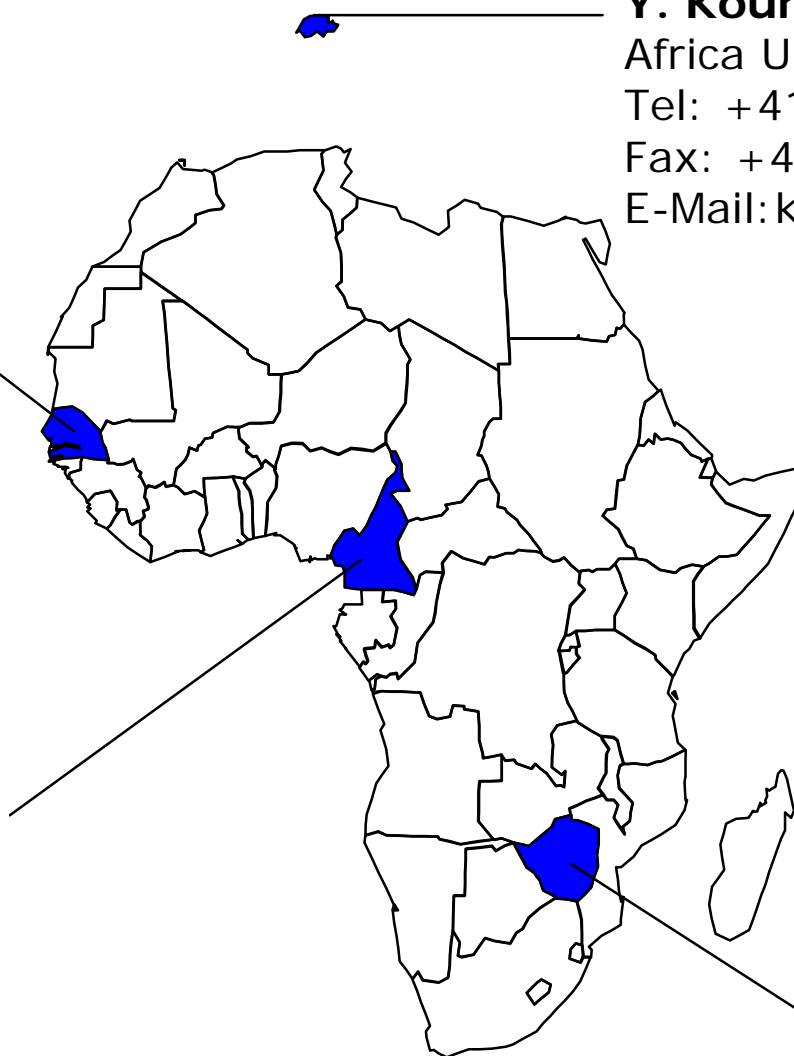
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http://www.itu.int



The screenshot shows the ITU website as viewed in Microsoft Internet Explorer. The browser's address bar displays 'http://www.itu.int/'. The website layout includes a navigation menu on the left with items like 'Highlights', 'Radiocommunication', 'Standardization', 'Development', 'TELECOM Events', 'Publications', 'Databases', 'Search', and 'Sponsors'. The main content area features a header with the text 'International Telecommunication Union' and a globe icon. Below this, there are sections for 'The ITU', 'ITU Meetings and Conferences', 'ITU Publications', and 'ITU Newsroom'. A large banner image at the top right shows a woman on a mobile phone, a satellite dish, and a person working on a computer. A small ITU logo is visible in the bottom right corner of the banner. At the bottom of the page, there are links for '1998 Plenipotentiary Conference', 'World TELECOM 99', and 'Year 2000 "Millennium Compliance"'. The browser's status bar at the bottom indicates 'Internet zone'.

International Telecommunication Union

The ITU, headquartered in Geneva, Switzerland is an international organization within which governments and the private sector coordinate global telecom networks and services.

ITU Meetings and Conferences

ITU Publications
The ITU is the leading publisher of telecommunication technology, regulatory and standards information. Many publications can be purchased through our [Electronic Bookshop](#) or the [ITU Publications Online](#) subscription service.

1998 Plenipotentiary Conference

World TELECOM 99

Year 2000 "Millennium Compliance"

Internet zone

