Management Report Compliance with Regulation

PT Indosat Tbk





Indosat as Public Company

Public Company

Indosat had listed in:

- 1. Jakarta Stock Exchange (BEJ)
- 2. Surabaya Stock Exchange (BES)
- 3. New York Stock Exchange (NYSE)

Compliance with Regulations:

- Undang-Undang No.1/1995 tentang Perseroan terbatas
- Undang-Undang No.8/1995 tentang Pasar Modal
- Capital Market Supervisory Agency (Bapepam)
- BEJ
- BES
- Exchange Act 1934
- Sarbanes Oxley Act 2002 (SOX)
- NYSE.

Annual Report

As Public Company, Indosat should submit and distribute Annual Report and 20F Report



Compliance with Regulations:

- Capital Market Supervisory Agency (Bapepam)
 VIII.G.2 (Annual Report)
- Exchange Act 13 (a) dan 15 (d) (20 F Report)

Insider Trading

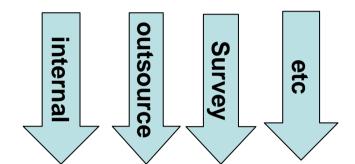
Compliance with Regulations:

- Article 96, UU Pasar Modal no.85 tahun 1995
- Peraturan Bapepam XI.C.1
- Rule 10b-5 Exchange Act



Indosat's Data: How to maintain and publish

Source Data



Data Collected

Types of data: Financial, Technical, Marketing, Sales, Strategy, Planning, HRD, etc

Data Stored

Specific data in : data warehouse Managerial data : corp secretary

Data Disseminated

Annual and quarterly report, corporate website (please visit : www.indosat.com)



Indosat's Existing Report (sample)

OUR PERFORMANCE HIGHLIGHTS IKHTISAR KINERJA

FINANCIAL HIGHLIGHTS IKHTISAR KEUANGAN

Statement of Income	2006	2005	2004	2003	2002	Laporan Laba Rugi
Operating Revenues	12,239.4	11,589.8	10,430.1	8,229.6	6,767.0	Pendapatan Usaha
Operating Expenses	8,840.7	7,937.9	7,232.0	5,881.7	4,889.6	Beban Usaha
Operating Income	3,398.7	3,651.9	3,198.1	2,347.9	1,877.4	Laba Usaha
Other Income (Expenses) - Net	(1,375.8)	(1,299.2)	(876.8)	(795.0)	(599.4)	Penghasilan (Beban) Lain - Bersih
Equity in Net Income (Loss) of Associated Companies	(0.2)	0.1	61.5	33.8	72.3	Bagian Laba (Rugi) Bersih Perusahaan Asosiasi
Income Before Income Tax	2,022.7	2,352.8	2,382.8	1,586.7	1,350.2	Laba Sebelum Pajak Penghasilan
Income Tax Benefit (Expenses) - Net	(576.1)	(697.9)	(724.6)	17.8	(776.5)	Manfaat (Beban) Pajak Penghasilan - Bersih
Income Before Extraordinary Item, Minority Interest in Net Income of Subsidiaries and Preacquisition Income	1,446.6	1,654.9	1,658.2	1,604.5	573.8	Laba Sebelum Pos Luar Blasa, Hak Minoritas atas Laba Bersih Anak Perusahaan dan Laba Pra Akuisisi
Extraordinary item*		- 1	2	4,499.9	12	Pos Luar Blasa*
Minority Interest in Net Income of Subsidiaries	(36.5)	(31.4)	(25.0)	(22.5)	(27.2)	Hak Minoritas atas Laba Bersih Anak Perusahaan
Preacquisition Income					(205.9)	Laba Pra Akuisisi
Net Income	1,410.1	1,623.5	1,633.2	6,082.0	340.7	Laba Bersih
Share Outstanding (in millions of shares)**	5,433.9	5,356.2	5,285.3	5,177.5	5,177.5	Modal Ditempatkan** (dalam Jutaan lembar saham)
Basic Earning per Share (in Rp)**	260.9	309.0	313.9	1,174.7	65.8	Laba per Saham Dasar (dalam Rupiah)**
Dividend per Share (in Rp)**		149.3	154.2	145.6	29.2	Dividen per Saham (dalam Rupiah)**
EBITDA***	7,051.9	6,732.1	6,016.7	4,385.9	3,661.7	EBITDA***



Indosat's Existing Report (sample)

OUR PERFORMANCE HIGHLIGHTS IKHTISAR KINERJA

OPERATIONAL HIGHLIGHTS IKHTISAR OPERASIONAL

Cellular	Unit	2006	2005	% Change	Selular
Prepaid Subscriber	subscriber	15,878,780	13,836,046	14.8%	Pelanggan Prabayar
Pospaid Subscriber	subscriber	825,859	676,407	22.1%	Pelanggan Pascabayar
Total Subscriber	subscriber	16,704,639	14,512,453	15.1%	Total Pelanggan
ARPU Prepaid	Rp	52,713	58,054	-9.2%	ARPU - Prabayar
ARPU Post-paid	Rp	194,761	240,810	-19.1%	ARPU - Pascabayar
ARPU Blended	Rp	60,023	67,113	-10.6%	ARPU - Total
IDD	Unit	2006	2005	% Change	SLI
Incoming Traffic	000 minutes	980,471	808,048	21.3%	Trafik Incoming
Outgoing Traffic	000 minutes	153,824	156,633	-1.8%	Trafik Outgoing
Total Traffic	000 minutes	1,134,295	964,681	17.6%	Total Trafik
Incoming/Outgoing Ratio		6.4	5.2	23.1%	Rasio Incoming/Outgoing



Market Expectation on Corporation

Table 5: Indosat: Financials at a glance

Rp bn (year-end Dec)	2006A
P&L highlights	
Revenue	12,239
YoY	6%
EBITDA	7,052
YoY	5%
EBITDA margin	57.6%
EBIT	3,399
YoY	-7%
EBIT margin	27.8%
Core net income	1,668
YoY	-12%
Dividend	750
Payout ratio	45%
Val'n @ target px	
P/E ratio	29.1x
PEG ratio (2-year)	1.1x
Dividend yield	1.5%
EV/EBITDA	8.0x
FCF yield	-0.8%

Balance sheet highlights	
Net debt	7,785
Net debt-to-equity	54%
Net debt-to-EBITDA	1.1x
RoE	12%
Equity	14,315
Cash flow highlights	
Operating cash flow	5,670
Capex	-6,054
Free cash flow	-384
Operating highlights	
Penetration (stated)	30%
ISAT subscribers	16,705
ISAT net adds	2,192
Blended ARPU	49
YoY	-18%
Capex-to-revenue	70%
Gross-fixed-asset turnover	25%



Thank you

