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Telecommunication
Development Bureau



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To:	Member States and ITU-D Sector Members			Fax:	
Contact:	Carmen Prado-Wagner Regulatory and Market Environment Unit			For your reply: Fax: +41 22 730 6210 Tel: +41 22 730 6350/5709 E-mail: carmen.prado@itu.int	
Subject	ITU Regional Seminar on the economic and financial aspects of telecommunications for the Study Group 3 Regional Group for Latin America and the Caribbean (SG3RG-LAC) (TAL) Lima, Peru, June 23-26, 2009				

Dear Sir/Madam,

We are pleased to invite you to participate in the ITU Regional Seminar on the economic and financial aspects of telecommunications, organized by the Telecommunication Development Bureau (BDT) in coordination with the Telecommunication Standardization Bureau (TSB) of the International Telecommunication Union (ITU) in collaboration with OSIPTEL. The seminar will take place in Lima, from 23 to 24 June 2009.

A Regional Meeting of the Study Group 3 Regional Group for Latin America and the Caribbean (SG3RG-LAC) (former TAL Group) will follow the seminar in the morning of 25 until 26 June, 2009. **Participants are invited to pre-register for the seminar and meeting by 12 June, 2009, at the latest.** Please note that pre-registration of participants to these meetings is carried out online via the ITU-T website: <http://www.itu.int/ITU-T/othergroups/tal/index.asp>.

Hotel reservations should be made directly with your chosen hotel using the hotel reservation form. For those participants who need a Visa, the request of visa form should be sent to the host organization no later than **12 June 2009**. Information concerning hotel reservations, visa requests, as well as practical information is attached, and is also available at: <http://www.itu.int/ITU-D/finance/>.

Delegate on-site registration will begin at 08:30 on Tuesday 23 June, 2009. A limited number of presentations will be distributed in the original language and will not be translated for the seminar; however, the seminar will be conducted with interpretation in both English and Spanish. Please find attached the provisional agenda.

Participants are requested to submit, in advance, an update of their telecommunication sector scenario, including insights into aspects of their regulatory and pricing policy. This should be sent by e-mail to carmen.prado@itu.int or by fax to: +41 22 730 6210. Applications for fellowships are reserved to applicant countries, this should be made through an official letter from the Administration to the Director of the TSB (fax number +4122 730 5853) no later than 10 June 2009.

.../...

In order to build on work in progress and optimize transfer of knowledge, we strongly recommend that, where possible, organizations designate their SG3RG-LAC Group representative to attend this seminar or register an official who has the expertise and responsibility for matters of costs and tariffs. Discussion sessions will be conducted to promote dialogue and exchange of experiences among participants. Please find enclosed the Provisional Agenda.

The contact person in Lima is:

Ms Liliana PÉREZ
Email: Sg3peru@osiptel.gob.pe
Tel: +51 1 225 1313
Fax: +51 1 476 0563

We look forward to your participation in our event.

Yours faithfully,

[Original signed]

Sami Al Basheer Al Morshid
Director

Annex 1: Provisional Agenda
Annex 2: Practical information
Annex 3: Hotel reservation form
Annex 4: Visa request form

Annexe 1



Seminario sobre los aspectos económicos y financieros de las telecomunicaciones para el Grupo Regional de la Comisión de Estudio 3 para América Latina y El Caribe (SG3RG-LAC) (TAL)

Regional Seminar on the economic and financial aspects of telecommunications for Member Countries of the Study Group 3 Regional Group for Latin America and Caribbean (SG3RG-LAC) (former TAL Group)

Lima, Perú, 23-24 Junio/June 2009

Agenda Preliminar / Provisional Agenda

Martes / Tuesday 23	
8:30 – 9:00	Registro de Delegados / Delegate registration
9:00 – 9.30	Ceremonia de Apertura / Opening Ceremony: - OSIPTEL Representante / Representative - Presidente del Grupo TAL / TAL Group President - Jefe de la Oficina Regional de la UIT / Head, ITU Regional Office Nominación del Presidente del Seminario / Appointment of Seminar Chairperson
Sesión 1: Regulación Tarifaria / Tariff regulation	
9.30 – 10.00	La Estrategia de la UIT-D con respecto a costo y tarifas <i>ITU-D Strategy on cost and tariff issues</i>
10.00 – 11.15	La Regulación en un entorno de convergencia - Regulación Tarifaria <i>Regulation in a converged ICT environment – Tariff regulation</i>
Café / Coffee	
11.30 – 12.30	Experiencia sobre regulación tarifarias en Perú: llamadas de telefonía pública a móviles, alquiler de circuitos, fórmula de tarifas tope <i>Tariff regulation experience in Peru: fixed line calls to mobiles, circuit rental, price cap formula</i>
Almuerzo / Lunch	
Sesión 2: Interconexión	
14.00 – 15.30	Regulación y Metodologías para el cálculo de Cargos de Interconexión Móvil y fijo Interconnection charges regulation and calculation methodologies – fixed line and mobile
Café / Coffee	
15.45 – 16.30	Experiencias en la región / regional experience: Caso de Perú: Experiencias de Regulación de Cargos de Facilidades Esenciales / <i>Experience of charges regulation for essential facilities</i> Caso de Argentina: Regulación de los cargos de interconexión / <i>Interconnection charges regulation</i>
16.30 – 17.00	Panel de discusión: Cuáles son las mejores prácticas? Qué modelo de costos utilizar en un entorno de convergencia? Panel Discussion: What are the best practices? Which cost model to use in a converged environment?

Miércoles / Wednesday 24	
9.00 – 11.00	Experiencias de Metodologías para el cálculo de cargos de interconexión en la región y panel de discusión / Experience of interconnection charge calculation methodologies in the region and panel discussion Caso de Perú: Metodologías de estimación del Factor de Productividad / <i>Productivity factor estimation methodology</i> Caso de Perú: Metodologías de cálculo del WACC (costo del capital) en telecomunicaciones, por línea de negocio / <i>WACC calculation methodologies (cost of capital)</i> Caso de Brasil: Metodologías de cálculo del WACC / <i>WACC calculation methodologies</i>
<i>Café / Coffee</i>	
Sesión 3: Temas de interés para la región	
11.15 – 12.30	VoIP – definición y consecuencias de la introducción de la VoIP en el marco regulatorio de los países de la región <i>VoIP - Consequences of introducing VoIP in the regulatory framework of countries in the region</i>
<i>Almuerzo / Lunch</i>	
14.00 – 15.00	Implementación de la Portabilidad Numérica en el Perú – aspectos económicos <i>Number portability implementation in Peru – economic aspects</i>
15.00 – 16.00	Itinerancia (Roaming) Internacional en Latinoamérica: Conclusiones del Taller de Expertos del Proyecto IRSa (CITEL-OEA, BID) <i>International Roaming in Latin America: Conclusions of the IRSa Project expert Workshop (CITEL-OEA, BID)</i>
16.00 – 16.45	El Excedente del consumidor desde el punto de vista del Operador de telecomunicaciones <i>Consumer surplus from the viewpoint of the telecommunications operator</i> La aplicación de la Estadística en las telecomunicaciones – sensibilización de los flujos netos de efectivos, estados financieros, pérdidas máximas posibles / <i>Application of statistics in telecommunications - net cash flow sensitivity analysis, financial statements, maximum potential losses</i>
16.45	Cierre del Seminario Close of the Seminar

Annexe 2

Practical information

1 Venue of the meeting

This information is not available yet.

2 Hotels

This information is not available yet.

3 Climate

Between March and October, the average temperature in the city of Lima varies between 15°C and 18°C, but with a humidity nearing 80%, it feels colder.

4 Local time

The local time is GMT -5.

5 Currency and exchange

The official Peruvian currency is the *nuevo sol* (new sol) and its symbol is S/. It is issued in notes of 10, 20, 50, 100 and 200 nuevos soles; in coins of 1, 2 and 5 nuevos soles, and 5, 10, 20 and 50 cents.

Notes	Coins
	 10 cents
	 20 cents
	 50 cents
	 1 Sol
	 2 soles
	 5 Soles

Within the airport one can find banks and change counters, where foreign currency can be converted into soles. However, the US dollar is generally accepted in shops.

The most widely accepted credit cards are American Express, VISA and Master Card.

6 Entry visa

Most delegates do not require a visa to enter Peru. A visa will be required from delegates from the following countries: Cuba, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama and Mexico.

It is recommended to check with the Peruvian embassy or consulate in your country for additional security. You may also access the following page from the Ministry of External Relations of Peru to obtain additional information:

[http://www.rree.gob.pe/portal/aconsular.nsf/bd437a0309e5e7be05256bff006da083/a086a1dda82ff807052574490075bc48/\\$FILE/VisXExtFeb2009.pdf](http://www.rree.gob.pe/portal/aconsular.nsf/bd437a0309e5e7be05256bff006da083/a086a1dda82ff807052574490075bc48/$FILE/VisXExtFeb2009.pdf)

7 Transport from and to airport

OSIPTEL will arrange the transport upon arrival for those delegates who have previously provided their arrival and hotel details.

8 Electricity

220 V alternate current is available throughout Peru. Sockets are the flat, US type. It is advisable to carry an adapter if you are carrying electrical appliances, although most buildings will have sockets that accept both flat and round prongs.

9 Business hours

Banks and change counters in the city of Lima will be open from Monday to Friday between 0900h and 1800h and Saturdays between 0900h and 1300h.

Commercial offices usually work between 0900h and 1300h and 1500h and 1800h (some of them non-stop).

Most shops are open between 1000h and 2000h.

10 Tipping

It is customary in Peru to leave a 10% of the bill in cafeterias and restaurants and to give a tip to doormen and porters.

11 Computer networking

There will be wireless network access to Internet.

12 Vaccination and health information

No vaccinations are required to enter Peru, but it is advisable for visitors to drink bottled water.

13 Prices and taxes

Any purchase is taxed at 19% (already included in final price).

14 Languages

The most widely spoken language in Peru is Spanish. Other languages are quechua, aymara, and other indigenous languages less widely spoken.

Annexe 3



Hotel reservation form
Formulario de reservación de hotel
BDT Seminar and SG3RG-LAC Meeting
Lima, Peru, 23-26 June 2009
Seminario BDT y reunión del SG3RG-LAC
Lima, Perú, 23-26 de junio de 2009

This form is to be returned once completed to the hotel of your choice.
Sírvase llenar este impreso y devolverlo al hotel de su elección.

Name of the hotel:

Nombre del hotel: _____

Type of room required:

Tipo de habitación: _____

Dates and number of nights:

Fechas y número de noches: _____

Personal information/Información personal:

Name of participant:

Nombre del participante : _____

Organisation/Company:

Organización/Empresa: _____

Country:

País: _____

Flight number, time and date of arrival:

Número de vuelo, hora y fecha de llegada: _____

Flight number, time and date of departure:

Número de vuelo, hora y fecha de partida: _____

Payment/Pago

Name as it appears on credit card:

Nombre tal y como aparece en la tarjeta de pago: _____

Type of credit card:

Tipo de tarjeta de pago: _____

Credit card number:

Número de tarjeta de pago: _____

Valid until:

Válida hasta: _____

Signature/Firma: _____

Annexe 4



**Visa request
Solicitud de visado**



BDT Seminar and SG3RG-LAC Meeting

Lima, Peru, 23-26 June 2009

Seminario BDT y reunión del SG3RG-LAC

Lima, Perú, 23-26 de junio de 2009

*This form is to be returned once completed to OSIPTEL before 12 June 2009 to:
Sírvase llenar y mandar este formulario a OSIPTEL antes del 12 de junio de 2009:*

lperez@osiptel.gob.pe
fmedina@osiptel.gob.pe
mmerino@osiptel.gob.pe

Please attach a scanned passport photo, as well as a photocopy of the passport page containing the personal information

Sírvase anexar una foto escaneada, así como una fotocopia de la página de su pasaporte que contiene los datos personales.

*Attach photo here
Pegue la foto
aquí*

Name of passport holder:

Nombre del titular del pasaporte: _____

Nationality:

Nacionalidad: _____

Passport number:

Número de pasaporte: _____

Place and date of issue:

Lugar y fecha de emisión: _____

Valid until:

Válido hasta: _____

Place and date of birth:

Lugar y fecha de nacimiento: _____