

INTERNATIONAL TELECOMMUNICATION UNION

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Subject: **ITU Regional Seminar on Economic and Financial aspects of Telecommunications for Member Countries of the Study Group 3 Regional Group for Latin America and the Caribbean (SG3RG-LAC) – Santo Domingo, Dominican Republic, July 6-9, 2010**

Dear Sir/Madam,

We are pleased to invite you to the ITU Regional Seminar on Economic and Financial Aspects of Telecommunications, organized by the Telecommunication Development Bureau (BDT) and the Telecommunication Standardization Bureau (TSB) in collaboration with INDOTEL. The seminar will take place in the Hotel Santo Domingo, at Santo Domingo, Dominican Republic from 6 to 7 July 2010.

A Regional Meeting of the Study Group 3 Regional Group for Latin America and the Caribbean (SG3RG-LAC) will follow the seminar on 8 and 9 July 2010. All participants are kindly invited to pre-register online, both for the seminar and meeting, by **21 June 2010 at: www.itu.int/ITU-T/othergroups/tal/index.asp**. Delegate on-site registration will begin at 08:30 on Tuesday, 6 July 2010.

Practical information regarding these events as well as a list of hotels will be made available shortly online at: www.itu.int/ITU-D/finance/. It is important to note that participants should enquire **in advance whether they need a visa for the Dominican Republic and apply to the Consulate or Embassy of the Dominican Republic** in their respective country.

The seminar will be conducted with interpretation in both English and Spanish. All the presentations will be published in the original language on the above-mentioned website.

Participants are requested to submit, in advance, an update of their telecommunication sector scenario, including insights into various aspects of their regulatory and pricing policy. This should be sent by e-mail to carmen.prado@itu.int or by fax to: +41 22 730 6210.

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In order to build on the work done in Study Group 3 and optimize the transfer of knowledge, we strongly recommend that, where possible, organizations designate their SG3RG-LAC Group Representative or an official who has an expertise and responsibility for costs and tariffs matters to attend these events. Interactive discussion sessions will be conducted to promote the dialogue and exchange of experiences among participants. Please find attached the provisional agenda (Annex 1).

We are pleased to inform you that ITU will provide a limited number of fellowships to facilitate participation from Least Developed or Low-Income Developing Countries (one participant per country). Whether the fellowships will be full or partial will depend on the number of requests and the funds available, as fellowships will be awarded on a first come, first served basis. An official fax/letter must be sent to the Director of TSB requesting the fellowship and providing the name of the intended candidate **no later than 4 June 2010**.

We look forward to your participation in our events.

Yours faithfully,

[ORIGINAL SIGNED]

Sami Al Basheer Al Morshid
Director

Annex 1: Provisional Agenda

Annex 1



Seminario sobre aspectos Económicos y Financieros de las Telecomunicaciones para países Miembros del Grupo Regional Comisión de Estudio 3 América Latina y El Caribe (SG3RG-LAC)
Regional Seminar on the economic and financial aspects of telecommunications for Member Countries of the Study Group 3 Regional Group for Latin America and Caribbean (SG3RG-LAC)

Santo Domingo, República Dominicana, 6-7 Julio/July 2010

Provisional Agenda

Martes / Tuesday	
08:30 – 9:00	Registro de Delegados / Delegate registration
09:00 – 9.15	Ceremonia de Apertura / Opening Ceremony: <ul style="list-style-type: none"> - Representante de Indotel / Indotel Representative - Presidente SG3RG-LAC / SG3RG-LAC President - Representante de la UIT / ITU Representative
09.15 – 10.15	Sesión 1: Metodologías para la determinación de costos y tarifas / <i>Costing and tariff methodologies</i> <ul style="list-style-type: none"> - La contabilidad regulatoria / <i>Regulatory accounting</i> - LRIC, LRAIC, FDC - Comparación y SWOT análisis / <i>Comparison and SWOT analysis</i>
<i>Café / Coffee break</i>	
10.30 – 11.00	Sesión 2: Experiencia en la aplicación de un sistema de contabilidad regulatoria en Indotel República Dominicana / <i>The experience of Indotel, Dominican Republic in the implementation of a regulatory accounting system</i> <ul style="list-style-type: none"> - Proceso de implementación / <i>Implementation process</i> - Los aspectos de regulación / <i>Regulatory aspects</i> - Ventajas, desventajas y resultados / <i>Advantages, disadvantages and results</i>
11.00 – 11.30	Sesión 3: La aplicación del sistema de contabilidad regulatoria desde el punto de vista del operador / <i>The application of a regulatory accounting system from an operator's point of view of</i>
11.30 – 12.15	Sesión 4: Proceso de asociación de costos a los servicios - información necesaria para los análisis de costos y tarifas de los servicios / <i>Cost association process by service – necessary information for analysis of costs and tariffs for services</i>
<i>Almuerzo / Lunch</i>	
14.00 – 14.30	Sesión 5: Experiencia de un país del Caribe en la aplicación de políticas tarifarias / <i>Tariff policies implementation – an experience of a Caribbean country</i>
14.30 – 15.30	Sesión 6: La transición de IPV4 a IPV6 – aspectos regulatorios y económicos / <i>Transition from IPV4 to IPV6 – regulatory and economic aspects</i>
<i>Café / Coffee break</i>	
15.30 – 16.30	Sesión 7: Banda Ancha: regulación de servicios mayoristas y minorista - acceso a redes tradicionales y NGN / <i>Broadband: retail and wholesale service regulation – access to traditional networks and NGN</i>
16.30 – 17.00	Sesión 8: Experiencia de República Dominicana en la implementación de Banda Ancha / <i>The experience of the Dominican Republic in broadband deployment</i>
17.00 -17.30	Sesión 9: Banda Ancha: aspectos regulatorios y financieros / <i>Broadband: regulatory and financial aspects</i>

Miércoles / Wednesday	
09.00 – 10.00	Sesión 10: Propuestas para mejorar las disposiciones de Roaming en la Región / <i>Proposal to improve roaming arrangements in the region</i>
10.00 – 10.45	Sesión 11: Evolución del Proyecto de Roaming en América Latina / <i>Progress on the roaming project for Latin America</i>
<i>Café / Coffee break</i>	
11.00 – 12.00	Sesión 12: Determinación de precios de Roaming - La experiencia en el Caribe / <i>Pricing of roaming services –experience from the Caribbean Region</i>
<i>Almuerzo / Lunch</i>	
14.00 – 14.45	Sesión 13: Análisis y determinación de costos y tarifas para los servicios regulados / <i>Analysis and determination of cost and tariffs of regulated services</i>
14.45 – 15.30	Sesión 14: Aplicación de modelos estadísticos a la regulación de mercados de telecomunicaciones / <i>The application of a statistical model in telecommunication market regulation</i>
<i>Café / Coffee break</i>	
15.45 – 16.30	Sesión 15: Establecer la forma de controlar con precisión los costos y las previsiones de rentabilidad de nuevos productos y servicios / <i>How to accurately monitor costs and forecast the profitability of new products and services</i>
16.30 – 17.00	Sesión 16: Actualización del enfoque del Comité Consultivo Permanente I de CITEC sobre los aspectos económicos de las Telecomunicaciones - Coordinación de actividades CITEC – Grupo LAC UIT / <i>Update on the activities of the CITEC Permanent Consultative Committee on economic aspects of telecommunications - Coordination of activities between CITEC and LAC Group ITU</i>
17.00 – 17.15	Conclusiones finales y cierre del Seminario <i>Final conclusions and closing of the seminar</i>
8 July 2010 09.00	Reunión del Grupo Regional de la Comisión de Estudio 3 para América Latina y El Caribe (SG3RG-LAC) <i>Regional meeting of the Study Group 3 Regional Group for Latin America and The Caribbean (SG3RG-LAC)</i>