



ITU EXECUTIVE-LEVEL TRAINING FOR HEADS OF REGULATORY AUTHORITIES: STRATEGIC IMPACT OF COST MODELING ON ICT DEVELOPMENT

ITU Headquarters Geneva, Switzerland
10-11 November, 2008

Provisional Programme	
<i>Monday 10 November 2008</i>	
08.30 – 09.00	<i>Delegate registration</i>
09.00 – 09.15	<i>Opening Ceremony</i>
09.15 – 10.15	Session 1: Introduction to the economics of competition, competition law and regulation <ul style="list-style-type: none"> • Why does competition create benefits for the economy and citizens alike? • Methods to determine static and dynamic welfare effects of competition; • How to ensure a competitive environment? • General concepts of competition law and merger control (abuse of market power, cartels); • Markets with high and persistent entry barriers, regulation.
<i>10.15 – 10.30 Coffee break</i>	
10.30 – 11.30	Follow up session 1: Introduction to the economics of competition, competition law and regulation
11.30– 12.00	Discussion and questions
<i>12.00 – 14.00 Lunch</i>	
14.00 -15.30	Session 2: Basic concepts of regulation, structure and purpose of market reviews, remedies <ul style="list-style-type: none"> • Markets relevant for regulation; • 3-Criteria-Test, contestable markets; • Defining markets correctly: commodities and services included in the market, geographical extension; • Proper use of the Small but Significant and Non-transitory Increase in Price Test (SSNIP-Test); • Analyze competitive structure of markets, Significant Market Power (SMP), instruments to designate SMP; • Description of possible remedies for certain types of imperfect competition: transparency, non discrimination, regulatory accounting, access obligations, price controls.
<i>15.30 – 15.45 Coffee break</i>	
15.45 – 16.30	Follow up session 2: Basic concepts of regulation, structure and purpose of market reviews, remedies
16.30 – 17.00	Discussion and questions
<i>Tuesday 11 November 2008</i>	
09.00 – 10.00	Session 3: Regulatory accounting and cost models <ul style="list-style-type: none"> • Principles of regulatory accounting and accounting separation; strategic role of regulatory accounts for monitoring pricing; • Cost modeling concepts: from FDHC (fully distributed historic costs) to FLRIC (forward looking long run incremental costs), Cost models (COSITU and World Bank models) • Overcoming data collection challenges

10.00 – 10.15 Coffee break

10.15 – 11.30	Follow up session 3: Regulatory accounting and accounting separation in detail
11.30– 12.00	Discussion and questions

12.00 – 14.00 Lunch

14.00 -15.30	Session 4: Price controls and its relation to cost modeling, accounting and regulation <ul style="list-style-type: none">• Types of price controls, price controls and creation of competition;• Price controls and investment incentives,• How to use regulatory accounts to determine regulated prices; which information is critical for the calculation of correct price ceilings?• Impact of convergence and NGN on price controls: is it time to refocus?
--------------	---

15.30 – 15.45 Coffee break

15.45 – 16.30	Follow up session 4: Price controls and its relation to cost modeling, accounting and regulation
16.30 – 16.45	Discussion and questions
16.45 – 17.00	Concluding remarks