



O3b Networks Limited

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Nara Sihavong brings 18 years of professional experience in business development, sales, marketing and management with over 15 years in telecommunications industry. He is presently serves in a sales and marketing capacity for O3b Networks Limited covering the Asia-Pacific and The Americas Regions. **O3b Networks** is building a new fiber-quality, satellite-based, global Internet backbone for telecommunications operators (telcos) and Internet service providers (ISPs) in emerging markets. The O3b Networks system will combine the global reach of satellite with the speed of a fiber-optic network. With investment and operational support from Google Inc., Liberty Global, Inc. and HSBC Principal Investments, the O3b Networks system will provide telcos and ISPs with a low-cost, high-speed, low latency alternative to connect their 3G, WiMAX and fixed-line networks to the rest of the world.

Nara founded New Horizon Technology 2005, a company specializing in global telecommunications and technology. The company held a unique position of being a legal appointee of Lao Telecommunications, the incumbent telecommunications company of Laos, to represent Lao Telecom in the selling and buying of international voice communications to global carriers including Arbinet, iBasis, PCCW, Korea Telecom, Next Carrier, Telco 214 and IDT. NHT was a member of Arbinet, the world's largest electronic marketplace for communications trading with over 1000 telecom providers as members.

With his international experience, Nara expanded NHT's capabilities to form strategic partnerships with global satellite operators - Hawaii Pacific Teleport, J-SAT and Mabuhay Satellite. He actively worked with investment firms such as Imverse and Orchard Capital to seek investment opportunities in telecommunications sectors in the emerging markets of the ASEAN region which has over 600 million in population. In 2008, Nara led NHT into offering Next Generation Communications services to the SMB market in the U.S. while continuing to explore expansion of their delivery of services to other countries including Japan, South Korea, China, Hong Kong, Singapore, Brazil and the Philippines. NHT's partnership and affiliation include CommPartners Connect, Qwest, Level 3, Global Crossing, XO Communications, Genesys-InterCall Conferencing, Next Carrier Communications and Brastel Communications. Nara's business development experience extended to working and interfacing with the private sectors and various country ministries in the area of ICT.

Prior to founding New Horizon Technology, Nara spent 11 years in the field of wireless and wireline telecommunications with Tier 1 Carriers like Sprint, Verizon, and T-Mobile. He has the distinction of being a part of the first three digital wireless companies launched in the U.S. Nara also has worked with CLECs in enterprise sales and marketing with such companies as GST and TelePacific Communications. He has co-founded several companies, including Hurricane Internet - the first wireless ISP and Network Solutions company in Hawaii in 2000, IntelComm, AireCom, Lao Coffee Company and Mekong Trading Company. He has worked as Director of Business Development of Technology and Satellite Sectors for Pacific Management Resources, Inc., a multi-discipline international consulting firm specializing in the Asia region. PacMar had successfully represented Laos and a U.S based satellite company in a partnership for satellite space-segment utilization that began satellite services covering Asian region.

Within his local community, Nara founded Advance Technology Group in 2008 to serve as the Information Technology sector in Central California working in collaboration with Economic Development Corporations in eight counties. He has served as a member of Technopolis Central California Collaborative (TC3) since 2005 whose mission is to grow knowledge-based jobs and economic development. In 2004, Nara received the prestigious U.S. Embassy Award for forging bilateral relations between the U.S. and Laos. Since 2005, Nara has served as a national adviser of the Legacies of War, a national non-profit organization focusing on raising awareness of Unexploded Ordnance (UXO) and advocate for further removal of the UXO in Laos by using art, culture, education and community outreach to promote unity and healing for the affected people.

Nara graduated with a BA in International Relations from George Mason University (1989). He currently is studying MBA in Global Management at the University of Phoenix. He lives with his wife, daughter and son in California.